

#### **PORT OF GUAM**

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



January 19, 2023

The Honorable Therese M. Terlaje Speaker 37<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending October 31, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

General Manager

### Attachments

cc: Depu

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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January 19, 2023

The Honorable Amanda L. Shelton

Legislative Secretary – 37<sup>th</sup> Guam Legislature

Chairperson – Maritime Transportation
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Shelton:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending October 31, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

### Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

# Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 1 Month Ending 10/31/22

#### Last Year to Date

	Last Year to Date												
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
		***************************************	_	********	_	OPERATING REVENUES				_		***********	*****
						CARGO THROUGHPUT REVENUES							
1,634,135	34.2%	1,959,722	37.1%	1,739,319	-6.0%	CT- CHASSIS	1,634,135	34.2%	1,959,722	37.1%	-16.6%	1,739,319	-6.0%
190,427	4.0%	243,249	4.6%	203,963	-6.6%	CT-GROUND	190,427	4.0%	243,249	4.6%	-21.7%	203,963	-6.6%
195,891	4.1%	147,112	2.8%	109.772	78.5%	CT-BREAKBULK	195,891	4.1%	147,112	2.8%	33.2%	109,772	78.5%
531	0.0%	1,943	0.0%	926	-42.6%	CT-UNITIZED	531	0.0%	1,943	0.0%	-72.7%	926	-42.6%
		, ,	• • • • • • • • • • • • • • • • • • • •			CT-TUNA			,		-		
19,078	0.4%	33,230	0.6%	50,765	-62,4%	CT-RO/RO	19.078	0.4%	33,230	0.6%	-42.6%	50,765	-62.4%
6,235	0.1%	4,945	0.1%	6.979	-10.7%	CT-STUFFING/DEVAN	6,235	0.1%	4,945	0.1%	26,1%	6,979	-10.7%
8,676	0.2%	12,779	0.2%	5,598	55.0%	CT-HEAVYLIFT	8,676	0.2%	12,779	0.2%	-32.1%	5,598	55.0%
1,356	0.0%	13,733	0.3%	8,046	-83.1%	CT-LONGLENGTH	1,356	0.0%	13,733	0.3%	-90.1%	8,046	-83.1%
13,001	0.3%	11,501	0.2%	11,852	9.7%	OUT-OF-GAUGE CARGO (OOG)	13,001	0.3%	11,601	0.2%	12.1%	11,852	9.7%
		**************		*******	_	, , , , , , , , , , , , , , , , , , , ,	407407407407	*****		_			_
2,069,330	43.3%	2,428,315	46.0%	2,137,220	-3.2%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	2,069,330	43.3%	2,428,315	46.0%	-14.8%	2,137,220	-3.2%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%			
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			0.0%
178,466	3.7%	187,283	3.5%	202,023	-11.7%	TRANSSHIP CONTAINERS	178,466	3.7%	187,283	3.5%	-4.7%	202,023	-11.7%
34,974	0.7%	33,167	0.6%	23,211	50.7%	OVERSTOWED CONTAINERS	34,974	0.7%	33,167	0.6%	5.4%	23,211	50.7%
	0.0%		0.0%	98	-100.0%	SHIFTED CONTAINERS	•	0.0%		0.0%	#DIV/0!	98	-100.0%
3,913	0.1%	7,475	0.1%	4,802	-18.5%	RIGGED CONTAINERS	3,913	0.1%	7,475	0.1%	-47.7%	4,802	-18.5%
10,898	0.2%	12,315	0.2%	11,308	-3.6%	REEFER CNTR-PLUG/UNPLUG	10,898	0.2%	12,315	0.2%	-11.5%	11,308	-3.6%
331,909	6.9%	327,297	6.2%	331,338	0.2%	DIRECT LABOR BILLED	331,909	6.9%	327,297	6.2%	1.4%	331,338	0.2%
31,545	0.7%	21,471	0.4%	22,064	43.0%	EQUIPMENT RENTAL	31,545	0.7%	21,471	0.4%	46.9%	22,064	43.0%
29,712	0.6%	50,792	1.0%	43,417	-31.6%	PORT FEES & DOCKAGE	29,712	0.6%	50,792	1.0%	-41.5%	43,417	-31.6%
453,088	9.5%	533,219	10.1%	499,978	-9.4%	WHARFAGE	453,088	9.5%	533,219	10.1%	-15.0%	499,978	-9.4%
57,400	1.2%	66,169	1.3%	60,719	-5.5%	FUEL SURCHARGE	57,400	1.2%	66,169	1.3%	-13.3%	60,719	-5.5%
16,206	0.3%	19,549	0.4%	18,141	-10.7%	MARITIME SECURITY FEE	16,206	0.3%	19,549	0.4%	-17.1%	18,141	-10.7%
146,360	3.1%	173,230	3.3%	158,317	-7.6%	FACILITY MAINTENANCE FEE	146,360	3.1%	173,230	3.3%	-15.5%	158,317	-7.6%
472,593	9.9%	554,245	10.5%	492,111	-4.0%	CRANE SURCHARGE	472,593	9.9%	554,245	10.5%	-14.7%	492,111	-4.0%
1,767,064	37.0%	1,986,212	37.6%	1,867,527	-5.4%	OTHER CARGO RELATED REVENUES	1,767,064	37.0%	1,986,212	37.6%	-11.0%	1,867,527	-5.4%
3,636,394	80.3%	4,414,527	83.6%	4,004,747	-4.2%	OPERATING REVENUES	3,836,394	80.3%	4,414,527	83.6%	-13.1%	4,004,747	-4.2%

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# Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 1 Month Ending 10/31/22

#### Last Year to Date

							Last Year to Date						
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
***************************************	_	***************************************	_	**********	_	NON OPERATING REVENUES		_	***************************************			*******	
						FACILITIES							
						480410460400400400404040404040404040404040							
2,304	0.0%	2,027	0.0%		0.0%	FACILITIES USAGE MOBIL BUNKER	2,304	0.0%	2,027	0.0%	13.6%		0.0%
	0.0%	30,120	0.6%	11,201	-100.0%	FACILITIES USAGE-CEMENT THRUPUT		0.0%	30,120	0.6%	0.0%	11,281	-100.0%
20,012	0.4%	11,047	0.2%	17,818	12.3%	FACILITIES USAGE MOBIL	20,012	0.4%	11,047	0.2%	81.1%	17,818	12.3%
249, 164	5.2%	373,504	7.1%	305,164	-18.4%	FACILITIES USAGE TRISTAR	249,164	5.2%	373,504	7.1%	-33.3%	305,164	-18.4%
111,190	2.3%	81,192	1.5%	84,019	32,3%	FACILITIES USAGE SPACE RENTAL	111,190	2.3%	81,192	1.5%	36.9%	84,019	32.3%
129,154	2.7%	126,449	2.4%	126,459	2.1%	FACILITIES LEASE INCOME	129,154	2.7%	126,449	2.4%	2.1%	126,459	2.1%
2,410	0.1%	2,410	0.0%	2,410	0.0%	FACILITIES COMMON AREA MAINTENANCE FEE	2,410	0.1%	2.410	0.0%	0.0%	2,410	0.0%
4,765	0.1%	3,204	0.1%	2,975	60.2%	FACILITIES SECURITY SURCHARGE RENTAL	4,765	0.1%	3,204	0.1%	48.7%	2,975	60.2%
375	0.0%	470	0.0%	737	-49.1%	WATER & LANDSLIDE ACTIVITIES	375	0.0%	470	0.0%	0.0%	737	-49.1%
28,920	0.6%	25,633	0.5%	24,900	16.1%	MARINA REVENUES	28,920	0.6%	25,633	0.5%	12.8%	24,900	16.1%
2,577	0.1%	2,805	0.1%	3,223	-20.0%	HARBOR OF REFUGE	2,577	0.1%	2,805	0.1%	-8.1%	3,223	-20.0%
381,875	8.0%	205,458	3.9%	278,170	37.3%	DEMURRAGE	381,875	8.0%	205,458	3.9%	85.9%	278,170	37.3%
932,746	19.5%	864,319	16.4%	857,156	8.8%	FACILITIES	932,746	19.5%	864,319	16.4%	7.9%	857,156	8.8%
						OTHER FEES & SERVICES							
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%	112	0.0%	MATERIAL USED		0.0%		0.0%	0.0%	112	-100.0%
	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE		0.0%		0.0%	0.0%	1,438	-100.0%
828	0.0%	71	0.0%	956	-100.0%	BUNKER	828	0.0%	71	0.0%	1069.9%	956	-13.3%
3,635	0.1%	2,750	0.1%	6,202	-100.0%	SPECIAL SERVICES	3,635	0.1%	2,750	0.1%	32.2%	6,202	-41.4%
2,525	0.1%	1,642	0.0%		0.0%	ELECTRICAL POWER	2,525	0.1%	1,642	0.0%	53.8%		
6,989	0.1%	4,462	0.1%	8,708	-19.7%	OTHER FEES & SERVICES	6,989	0.1%	4,462	0.1%	56.6%	8,708	-19.7%
65	0.1%	75	0.0%	333	-80.5%	ADMINISTRATIVE FEES & SERVICES	65	0.0%	75	0.0%	-13.3%	333	-80.5%
						REIMBURSEMENTS							
-	0.0%	_	0.0%	258,354	0.0%	FEDERAL REIMBURSEMENT		0.0%		0.0%	0.0%	258,354	
-	0.0%		0.0%	0.00	0.0%	EARTHQUAKE INSURANCE	-	0.0%		0.0%	0.0%	-	
	0.0%		0.0%		0.0%	TYPHOON INSURANCE	337	0.0%	9	0.0%	0.0%		
	0.0%	-	0.0%	_	0.0%	OTHER REIMBURSEMENT	14.7	0.0%	_	0.0%	0.0%		
-	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE		0.0%	•	0.0%	0.0%	•	
*********				250 254		**************************************			**************			050.051	
***************************************	0.0%			258,354	0.0%	REIMBURSEMENTS		0.0%	•	0.0%	0.0%	258,354	0.0%
939,800	19.7%	868,856	16.4%	1,124,551	-16.4%	NON OPERATING REVENUES	939.800	19.7%	868,856	16.4%	8.2%	1,124,551	-16.4%
4,776,194	100.0%	5,283,384	100.0%	5,129,298	-6.9%	TOTAL REVENUES	4,776,194	100.0%	5,283,384	100.0%	-9.6%	5,129,298	-6.9%

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# Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 1 Month Ending 10/31/22

#### Last Year to Date

				Last 1 dar to Date											
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng		
	_		_		_		**	_	************	*****			_		
						INDIRECT COSTS									
						General & Administrative Expenses							-1		
0.000.010	10.10/	4 020 000		4 004 750		Catalog B Mileson	0.000.040	en 401	1 070 000	00.00	7.00/	1 001 753	0.40/		
2,023,043	42.4%	1,875,825	35.5%	1,961,753	3.1%	Salaries & Wages	2,023,043	42.4%	1,875,825	35.5%	7.8%	1,961,753	3.1%		
208,213	4.4%	189,974	3.6%	197,507	5.4%	Insured Benefits	208,213	4.4%	189,974	3.6%	9.6%	197,507	5.4%		
519,060	10.9%	497,856	9.4%	473,957	9.5%	Retirement Benefits	519,060	10.9%	497,856	9.4%	4.3%	473,957	9.5%		
183,077	3.8%	139,289	2.6%	157,713	16.1%	Other Benefits	183,077	3.8%	139,289	2.6%	31.4%	157,713	16.1%		
1\$1	0.0%	6,836	0.1%	6,667	-97.7%	Other Personnel Costs	151	0.0%	6,836	0.1%		6,667	-97.7%		
13,258	0.3%	5,061	0.1%	18,806	-29.5%	Communications	13,258	0.3%	5,061	0.1%	162.0%	18,806	-29.5%		
•	0.0%	-	0.0%			Leases/Rentals	•	0.0%	•	0.0%					
5,770	0.1%	31,366	0.6%	122,927	-95.3%	Utilities	5,770	0.1%	31,366	0.6%	-81.6%	122,927	-95.3%		
295,427	6.2%	281,208	5.3%	323,322	-8.6%	General Insurance	295,427	6.2%	281,208	5.3%	5.1%	323,322	-8.6%		
	0.0%		0.0%			Repairs & Maintenance	-	0.0%	*	0.0%			0.0%		
31,496	0.7%	59,454	1.1%	87,698	-64.1%	Repairs & Maintenance	31,496	0.7%	59,454	1.1%	-47.0%	87,698			
-	0.0%	-	0.0%			Repairs & Maintenance-Subic Cr		0.0%		0.0%	0.0%				
27,978	0.6%	13,415	0.3%	16,182	72.9%	Repairs & Maintenance-Pola 14	27,978	0.6%	13,415	0.3%	108.6%	16,182	72.9%		
11,865	0.2%	14,811	0.3%	16,182	-26.7%	Repairs & Maintenance-Pola 16	11.865	0.2%	14,811	0.3%	-19.9%	16,182	-26.7%		
13,547	0.3%	12,274	0.2%	16,182	-16.3%	Repairs & Maintenance-Pola 17	13,547	0.3%	12,274	0.2%	10.4%	16,182	-16.3%		
517,397	10.8%	514,210	9.7%	516,708	0.1%	Depreciation & Amortization	517.397	10.8%	514.210	9.7%	0.6%	516,708	0.1%		
(1,360)	0.0%	(17,795)	-0.3%	1,250	-208.8%	Damage, Shortage, Writedown &	(1,360)	0.0%	(17.795)	-0.3%	-92.4%	1,250	-208.8%		
97,689	2.0%	82,851	1.6%	124,145	-21.3%	Supplies	97,689	2.0%	82,851	1.6%	17.9%	124,145	-21.3%		
4,362	0.1%	9.976	0.2%	15,544	-71.9%	Miscellaneous	4.362	0.1%	9,976	0.2%	-56.3%	15,544	-71.9%		
7,002	0.0%	5,5.0	0.0%	10,044	7 1.270	Advertising	-1002	0.0%	0,0.0	0.0%	-00.070	10,017	77.070		
82,365	1.7%	119,416	2.3%	81,882	0.6%	Agency& Management Fees	82.365	1.7%	119,416	2.3%	-31.0%	81,882	0.6%		
10,805	0.2%	25.272	0.5%	91,091	-88.1%	Professional Services	10.805	0.2%	25.272	0.5%	-57.2%	91,091	-88.1%		
10,000	0.2%	23,272	0.0%	30.315	-100.0%	Contractual Services	10,000	0.0%	27,272	0.0%	-37.276	30,315	-100.0%		
4,816		21,950		38,922	-87.6%	Other Contractual Services	4.816	0.0%	21,950	0.4%	-78.1%	38,922	-87.6%		
4,010	0.1%		0.4%				4,010	Q.176	21,930	U.476	-70.176	113,805			
	0.00	-		113,805	-100.0%	Overhead Allocation	-	0.007	-	0.004	0.40 40/	5,844	-100.0%		
515	0.0%	69	0.0%	5,844	-91.2%	Other Expenses	515	0.0%	69	0.0%	646.4%		-91.2%		
2,486	0.1%	10,891	0.2%	9,917		Earthquake Expense	2,486	0.1%	10,891	0.2%		9,917			
•	0.0%	-	0.0%			Typhoon Expense	•	0.0%	•	0.0%	#DIV/0				
•	0.0%	-	0.0%			Ernergency Expense		0.0%	-	0.0%					
	_					***************************************	**********								
4,051,959	84.8%	3,894,210	73.7%	4,428,319	-8.5%	General & Administrative Expenses	4,051,959	84.8%	3,894,210	73.7%	4.1%	4,428,319	-8.5%		
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# Port Authority of Guam Income Statement With Budgel Comparison (Unaudited) 1 Month Ending 10/31/22

Last	Year	to	Date
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Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng			
							****************		**********	***						
724,235	84.8%	1,389,174	26.3%	700,979	478.0%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	724,235	15.2%	1,389,174	26.3%	-47.9%	700,979	3.3%			
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%		0.0%			
	0.0%				0.0%	Other Income		0.0%		0.0%	0.0%		0.0%			
444.456		(70.700)	0.0%	104.000			444 450		(70,795)	-1.3%	-681,2%	161,683	154.5%			
411,459	8.6%	(70,795)	-1.3%	161,683	154.5%	Interest Income	411,459	8.6%	7 (0)			100				
4,371	0.1%	2,677	0.1%	(99,670)		Other Expense	4,371	0.1%	2,677	0.1%	63.3%	(99,670)	-104.4%			
(235,979)	-4.9%	(224,011)	-4.2%	(335,128)	-29.6%	Interest Expense	(235,979)	-4.9%	(224,011)	-4.2%	5.3%	(335,128)	-29.6%			
	0.0%		0.0%		0.0%	Claims Settlement		0.0%		0.0%	0.0%		0.0%			
(255,175)	-5.3%	(227,344)	-4.3%	(242,337)	5.3%	Retirement Govt Contribution	(255,175)	-5.3%	(227,344)	-4.3%	12.2%	(242,337)	5.3%			
• • •	0.0%	(288,627)	-5.5%	465,167	0.0%	Federal Reimbursement		0.0%	(288,627)	-5.5%	-100.0%	465,167	0.0%			
	0.0%	(173,491)	-3.3%	(153,100)	-100.0%	Federal Expenses		0.0%	(173,491)	-3.3%	-100.0%	(153,100)	-100.0%			
	0.0%	(,)	0.0%	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>		0.0%	(,,	0.0%	#DIV/0!	(833)	-100.0%			
********			-			% arms arms arms arms arms arms 64cd 64cd 64cd 64cd 64cd 64cd 64cd 64cd	49494444									
(75,324)	-1.6%	(981,590)	-18.6%	(204,218)	-63.1%	Other Income & Expense	(75,324)	-1.6%	(981,590)	-18.6%	-92.3%	(204,218)	-63.1%			
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(75,324)	-1.6%	(981,590)	-18.6%	(204,218)	-63.1%	OTHER INCOME (EXPENSE)	(75,324)	-1.6%	(981,590)	-18.6%	-92.3%	(204,218)	-63.1%			
	_		_		_	*********		_	****	_		*******	_			
648,912	13.6%	407,584	7.7%	496,761	30.6%	NET INCOME (LOSS)	648,912	13.6%	407,584	7.7%	59.2%	496,761	30.6%			