

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



Lourdes A. Leon Guerrero Governor of Guam Joshua F. Tenorio Lieutenant Governor

January 10, 2020



The Honorable Tina Muña Barnes Speaker 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Muña Barnes:

Hafa Adai!

Speaker Tina Rose Muña Barnes

1AM 4 C 2020

Time 2:07 ()AM MPM

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending October 31, 2019 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc:

Public Auditor

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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January 10, 2020



The Honorable Clynt Ridgell Senator 35th Guam Legislature 238 Archbishop Flores St. DNA Building, Suite 906 Hagatña, Guam 96910

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Dear Senator Ridgell:

Hafa Adai!

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Respectfully,

General Manager

Attachments

cc:

Public Auditor

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

						i monut Ending 10/51/19							
					1.				Last Year to Date				
Current Month Actual	%	Last Year Actual	0/	Dudest	% Chan		Year to Date				%		%
Actual	70	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES	***************************************				******		
						CARGO THROUGHPUT REVENUES							
1,783,948	38.8%	1,572,760	35.1%	1,689,271	6%	CT- CHASSIS	1,783,948	38.8%	1,572,760	35.1%	13.4%	1,689,271	60/
239,431	5.2%	189,832	4.2%	202,567	18%	CT-GROUND	239,431	5.2%	189,832	4.2%	26.1%	202,567	6% 18%
115,430	2.5%	207,956	4.6%	152,874	-24%	CT-BREAKBULK	115,430	2.5%	207,956	4.6%	-44.5%	152,874	-24%
9,353	0.2%	1,546	0.0%	1,627	475%	CT-UNITIZED	9,353	0.2%	1,546	0.0%	504.8%	1,627	-24% 475%
-,		.,	0.070	1,0=1		CT-TUNA	9,555	0.276	1,540	0.078	304.076	1,027	4/5%
28,706	0.6%	84,348	1.9%	48.323	-41%	CT-RO/RO	28,706	0.6%	84,348	1.9%	-66.0%	40 202	440/
10,431	0.2%	4,637	0.1%	9,059	15%	CT-STUFFING/DEVAN	10,431	0.0%	4,637	0.1%	-00.0% 125.0%	48,323	-41%
3,186	0.1%	4,560	0.1%	7,636	-58%	CT-HEAVYLIFT	3,186	0.2%		0.1%		9,059	15%
300	0.0%	613	0.0%	778	-61%	CT-LONGLENGTH	300	0.1%	4,560		-30.1%	7,636	-58%
17,361	0.4%	15,752	0.4%	12,550	38%	OUT-OF-GAUGE CARGO (OOG)			613	0.0%	-51.1%	778	-61%
	0.470	10,732	0.770	12,550	30 /6	OUT-OF-GAUGE CARGO (OUG)	17,361	0.4%	15,752	0.4%	10.2%	12,550	38%
2,208,146	48.0%	2,082,004	46.5%	2,124,685	4%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	2,208,146	48.0%	2,082,004	46.5%	6.1%	2,124,685	4%
	0.0%		0.0%			LIFT ON/LIFT OFF							
	0.0%		0.0%					0.0%		0.0%			
	0.0%		0.0%		00/	PRESLUNG		0.0%		0.0%	0.0%		
215,746	4.7%	170 000		470 000	0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%		0%
		170,862	3.8%	176,322	22%	TRANSSHIP CONTAINERS	215,746	4.7%	170,862	3.8%	26.3%	176,322	22%
32,298	0.7%	35,859	0.8%	29,762	9%	OVERSTOWED CONTAINERS	32,298	0.7%	35,859	0.8%	-9.9%	29,762	9%
169	0.0%	F 000	0.0%	320	-47%	SHIFTED CONTAINERS	169	0.0%		0.0%	#DIV/0!	320	-47%
4,172	0.1%	5,803	0.1%	4,095	2%	RIGGED CONTAINERS	4,172	0.1%	5,803	0.1%	-28.1%	4,095	2%
13,793	0.3%	11,071	0.2%	11,109	24%	REEFER CNTR-PLUG/UNPLUG	13,793	0.3%	11,071	0.2%	24.6%	11,109	24%
292,075	6.4%	256,152	5.7%	280,034	4%	DIRECT LABOR BILLED	292,075	6.4%	256,152	5.7%	14.0%	280,034	4%
27,350	0.6%	24,627	0.6%	23,548	16%	EQUIPMENT RENTAL	27,350	0.6%	24,627	0.6%	11.1%	23,548	16%
58,595	1.3%	30,644	0.7%	46,237	27%	PORT FEES & DOCKAGE	58,595	1.3%	30,644	0.7%	91.2%	46,237	27%
586,305	12.8%	563,604	12.6%	494,340	19%	WHARFAGE	586,305	12.8%	563,604	12.6%	4.0%	494,340	19%
62,310	1.4%	56,925	1.3%	58,783	6%	FUEL SURCHARGE	62,310	1.4%	56,925	1.3%	9.5%	58,783	6%
25,632	0.6%	17,520	0.4%	18,661	37%	MARITIME SECURITY FEE	25,632	0.6%	17,520	0.4%	46.3%	18,661	37%
189,918	4.1%	184,361	4.1%	156,562	21%	FACILITY MAINTENANCE FEE	189,918	4.1%	184,361	4.1%	3.0%	156,562	21%
553,403	12.0%	510,706	11.4%	494,060	12%	CRANE SURCHARGE	553,403	12.0%	510,706	11.4%	8.4%	494,060	12%
2,061,766	44.8%	1,868,134	41 70/	1 702 022	450/	OTHER CARCO DELATED DEL/FAILICO							******
2,001,700	44.070	1,000,134	41.7%	1,793,833	15%	OTHER CARGO RELATED REVENUES	2,061,766	44.8%	1,868,134	41.7%	10.4%	1,793,833	15%
4,269,912	92.9%	3,950,138	88.3%	3,918,518	9%	OPERATING REVENUES	4,269,912	92.9%	3,950,138	88.3%	8.1%	3,918,518	9%

Last Year to Date Current Month Last Year % Year to Date % % **Actual** % Actual % Chng **Budget** Actual % **Actual** Chng Chng **Budget** NON OPERATING REVENUES **FACILITIES** 117,828 2.6% 83,788 1.9% 104,715 13% **FACILITIES USAGE MOBIL** 117,828 2.6% 83,788 1.9% 40.6% 104,715 13% 380.177 8.3% 23,785 0.5% 213,615 78% **FACILITIES USAGE TRISTAR** 380.177 8.3% 23,785 0.5% 1498.4% 213,615 78% 29,820 0.6% 0.0% 208% 9.683 **FACILITIES USAGE-CEMENT THRUPUT** 29.820 0.6% 0.0% 0.0% 9.683 208% 111,409 2.4% 103,250 2.3% 104.949 6% **FACILITIES USAGE SPACE RENTAL** 111,409 2.4% 103,250 2.3% 7.9% 104,949 6% 2.0% (538,064)-11.7% 87,938 87,938 -712% FACILITIES LEASE INCOME (538,064)-11.7% 87,938 2.0% -711.9% 87.938 -712% 2.896 0.1% 4.621 0.1% 3.744 -23% **FACILITIES COMMON AREA MAINTENANCE FEE** 2,896 0.1% 4.621 0.1% -37.3% 3.744 -23% 0.1% 4.395 3.875 0.1% 3.990 10% **FACILITIES SECURITY SURCHARGE RENTAL** 4.395 0.1% 3,875 0.1% 13.4% 3,990 10% 380 0.0% 30 0.0% 393 -3% WATER & LANDSLIDE ACTIVITIES 380 0.0% 30 0.0% 0.0% 393 -3% 0.5% 22,458 0.5% 23,278 8% 25,112 MARINA REVENUES 25,112 0.5% 22,458 0.5% 11.8% 23.278 8% 2,877 0.1% 4.186 0.1% 3.466 -17% HARBOR OF REFUGE 2,877 0.1% 4.186 0.1% -31.3% 3,466 -17% 147,727 3.2% 174,832 3.9% -27% 202,611 DEMURRAGE 147,727 3.2% 174,832 3.9% -15.5% 202,611 -27% 284,557 6.2% 508,763 11.4% 758,382 -62% **FACILITIES** 284,557 6.2% 508,763 11.4% -44.1% 758,382 -62% OTHER FEES & SERVICES 0.0% 0.0% **CLAIMS FEE** 0.0% 0.0% 0.0% 0.0% 0.0% 0% **BULK SCRAP** 0.0% 0.0% 0.0% 0.0% 0.0% 0% MATERIAL USED 0.0% 0.0% 0.0% #DIV/0! 27,613 0.6% 0.0% 4.263 0% PASSENGER SERVICE 27.613 0.6% 0.0% 0.0% 4.263 548% 1,982 0.0% 2,198 0.0% 1.754 -100% BUNKER 1,982 0.0% 2,198 0.0% -10% 1,754 13% 11,991 0.3% 10,149 0.2% 77% 15,631 SPECIAL SERVICES 11,991 0.3% 10,149 0.2% 18.2% 15,631 -23% 1,950 0.0% 3.336 0.1% 0% **ELECTRICAL POWER** 1,950 0.0% 3,336 0.1% -41.5% 43,537 0.0% 15,683 0.4% 21.648 -91% OTHER FEES & SERVICES 43,537 0.9% 15,683 0.4% 177.6% 21,648 101% 374 0.9% 0.0% 140 6379% ADMINISTRATIVE FEES & SERVICES 374 0.0% 140 0.0% 167.0% -44% 672 REIMBURSEMENTS 0.0% 0.0% 38.167 0% FEDERAL REIMBURSEMENT 0.0% 0.0% 0.0% 38,167 0.0% 0.0% 0% **EARTHQUAKE INSURANCE** 0.0% 0.0% 0.0% 0.0% 0.0% 0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% 0.0% 0% 38,167 REIMBURSEMENTS 0.0% 0.0% 0 38,167 328,467 7.1% 524.586 #REF! 818.869 -60% NON OPERATING REVENUES 328,467 7.1% 524.586 11.7% -37.4% 818,869 -60% 4,598,379 100.0% 100.0% 4,474,724 4,737,387 -3% **TOTAL REVENUES** 4,598,379 100.0% 4,474,724 100.0% 2.8% 4,737,387 -3%

						Two late Litting 10/01/19			Last Year to Date				
Current Month		Last Year			%		Year to Date		Last Tear to Date		%		0/
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	% Chng	Budget	% Chng

	(1)					INDIRECT COSTS General & Administrative Expenses							
1,762,574	38.3%	1,705,573	38.1%	2,126,151	-17%	Salaries & Wages	1,762,574	38.3%	1,705,573	38.1%	3.3%	2,126,151	-17%
162,234	3.5%	129,141	2.9%	137,823	18%	Insured Benefits	162,234	3.5%	129,141	2.9%	25.6%	137,823	18%
472,922	10.3%	490,408	11.0%	524,613	-10%	Retirement Benefits	472,922	10.3%	490,408	11.0%	-3.6%	524,613	-10%
243,257	5.3%	161,305	3.6%	4,167	5738%	Other Benefits	243,257	5.3%	161,305	3.6%	50.8%	4,167	5738%
· -	0.0%	-	0.0%	6,667	-100%	Other Personnel Costs	0,201	0.0%	-	0.0%	#DIV/0!	6,667	-100%
12,333	0.3%	13,565	0.3%	26,550	-54%	Communications	12,333	0.3%	13,565	0.3%	-9.1%	26,550	-54%
-	0.0%	_	0.0%	,		Leases/Rentals	-	0.0%	10,500	0.0%	-3.170	20,550	-5470
111,901	2.4%	123,387	2.8%	142.167	-21%	Utilities	111,901	2.4%	123,387	2.8%	-9.3%	142,167	-21%
247,504	5.4%	179,673	4.0%	261,500	-5%	General Insurance	247,504	5.4%	179,673	4.0%	37.8%	261,500	-21% -5%
_	0.0%	-	0.0%	-	#DIV/0!	Repairs & Maintenance		0.0%	173,070	0.0%	37.076	201,500	#DIV/0!
57,728	1.3%	14,797	0.3%	59,175		Repairs & Maintenance	57,728	1.3%	14,797	0.3%	290.1%	59,175	#DIV/0!
-	0.0%	-	0.0%	-		Repairs & Maintenance-Subic Cr	-	0.0%	14,131	0.0%	#DIV/0!	=	
14.883	0.3%	10,824	0.2%	32,221	-54%	Repairs & Maintenance-Pola 14	14.883	0.3%	10,824	0.0%	37.5%	20.004	E 40/
16,818	0.3%	23,153	0.5%	32,221	-48%	Repairs & Maintenance-Pola 16	16,818	0.4%	23,153	0.5%	-27.4%	32,221	-54%
32,932	0.4%	13,762	0.3%	32,221	2%	Repairs & Maintenance-Pola 17	32,932	0.4%	13,762	0.5%	-27.4% 139.3%	32,221	-48%
519,431	0.7%	516,433	11.5%	484,167	7%	Depreciation & Amortization	519,431	11.3%	516,433	11.5%	0.6%	32,221	2%
72,200	11.3%	499	0.0%	3,083	2242%	Damage, Shortage, Writedown &	72,200	1.6%				484,167	7%
127,329	1.6%	51,701	1.2%	100,246	27%	Supplies	127,329	2.8%	499	0.0%	#########	3,083	2242%
5,824	2.8%	3,416	0.1%	19,543	-70%	Miscellaneous	5.824		51,701	1.2%	146.3%	100,246	27%
0,024	0.1%	0,710	0.0%	19,545	-7070	Advertising	•	0.1%	3,416	0.1%	70.5%	19,543	-70%
129,354	0.0%	12,127	0.3%	61,154	112%	Agency& Management Fees	400.054	0.0%	-	0.0%			
(2,703)	2.8%	(57,997)	-1.3%	170,378	-102%	Professional Services	129,354	2.8%	12,127	0.3%	966.7%	61,154	112%
(2,703)	-0.1%	(31,331)	0.0%	4,605	-102%	Contractual Services	(2,703)	-0.1%	(57,997)	-1.3%	-95.3%	170,378	-102%
5,107	0.0%	5,283	0.0%					0.0%	-	0.0%		4,605	-100%
5,107	0.0%	5,263	0.176	54,131	-91%	Other Contractual Services	5,107	0.1%	5,283	0.1%	-3.3%	54,131	-91%
15,883	0.1%		0.40/	45.704	401	Overhead Allocation	-		-		#DIV/0!	-	
•	0.1%	5,625	0.1%	15,761	1%	Other Expenses	15,883	0.3%	5,625	0.1%	182.4%	15,761	1%
-	0.00/		0.0%	-		Earthquake Expense	-	0.0%	-	0.0%		-	
68,232	0.3%	96,704	2.2%	-		Typhoon Expense	68,232	1.5%	96,704	2.2%		-	
	0.0%	-	0.0%	-		Earthquake Expense		0.0%		0.0%			0%
4,075,745	0.0%	3,499,379	78.2%	4,298,544	-100%	General & Administrative Expenses	4,075,745	88.6%	3,499,379	78.2%	16.5%	4,298,544	-5%
				-						-			

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									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
522,634	88.6%	975,346	21.8%	438,843	829%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	522,634	11.4%	975,346	21.8%	-46.4%	438,843	19%
	0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	- - -	0% 0% 0%	Other Income & Expense Other Income Interest Income		0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	0.0% 0.0% 0.0%		-
132,921 (251,606)	0.0% 2.9% -5.5%	127,202	0.0% 2.8% 0.0%	162,503 (281,032)	0% -18% -10%	Interest Income Interest Income Interest Expense	132,921 (251,606)	0.0% 2.9% -5.5%	127,202	0.0% 2.8% 0.0%	0.0% 4.5% #DIV/0!	162,503 (281,032)	- -18% -10%
19,832 -247,887.35	0.4% 0.0% -5.4%	(239,043)	0.0% 0.0% -5.3%	(1,917)	-1135% 0% -4%	Other Expense Claims Settlement Retirement Govt Contribution	19,832 -247,887.35	0.4% 0.0% -5.4%	(239,043)	0.0% 0.0% -5.3%	#DIV/0! 0.0% 3.7%		0%
(85,717) -5,468.32	-1.9% -0.1%	2,472 2,023	0.1% 0.0%	609,619 (107,489)	0% -95%	Federal Reimbursement Federal Expenses	(85,717) -5,468.32	-1.9% -0.1%	2,472 2,023	0.1% 0.0%	-3568.2% -370.3%	(259,429) 609,619 (107,489)	0% -95%
 (437,924)	0.0% -9.5%	(1,224) (108,570)	0.0% -2.4%	(4,167) 118,088	-100% -471%	Gain <loss> on Asset Disposals Other Income & Expense</loss>	(437,924)	0.0% -9.5%	(1,224) (108,570)	0.0% -2.4%	-100.0% 303.4%	(4,167) 118,088	-100%
(437,924)	-9.5%	(108,570)	-2.4%	118,088	-471%	OTHER INCOME (EXPENSE)	(437,924)	-9.5%	(108,570)	-2.4%	303.4%	118,088	-471% -471%
84,710	1.8%	866,776	19.4%	556,931	-85%	NET INCOME (LOSS)	84,710	1.8%	866,776	 19.4%	-90.2%	556,931	 -85%