

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



March 25, 2021

The Honorable Therese M. Terlaje *Speaker* 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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March 25, 2021

Telena Cruz Nelson

Senator

Chairperson – Maritime Transportation
173 Aspinall Avenue
Ada Plaza Center Suite 202A
163 Chalan Santo Papa
Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

Last Year to Da	to

									- 1	ast real to bate				
C	rent Month		Last Year			%		Year to Date				%		%
	Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
				*****						***************************************				
							OPERATING REVENUES							
							CARGO THROUGHPUT REVENUES							
												4.004	0.504.450	4 40/
	1,441,080	39.4%	1,747,414	38.5%	1,640,288	-12.1%	CT- CHASSIS	6,632,942	35.8%	6,928,782	36.3%	-4.3%	6,561,152 831,920	1.1% -16.3%
	149,815	4.1%	213,629	4.7%	207,980	-28.0%	CT-GROUND	696,715	3.8%	871,605	4.6%	-20.1%	285,536	35.7%
	47.233	1.3%	120,491	2.7%	71,384	-33.8%	CT-BREAKBULK	387,589	2.1%	447,978	2.3%	-13.5%		-43.6%
	411	0.0%	383	0.0%	1,220	-66.3%	CT-UNITIZED	2,751	0.0%	11,346	0.1%	-75.8%	4,880	-43.0%
	-1.	0.070					CT-TUNA		500 LEWY		0.00/	00.00/		104.8%
	17,441	0.5%	24.391	0.5%	15,219	14.6%	CT-RO/RO	124,698	0.7%	173,089	0.9%	-28.0%	60,876 19,608	32.7%
	6,020	0.2%	5,322	0.1%	4,902	22.8%	CT-STUFFING/DEVAN	26,015	0.1%	30,015	0.2%	-13.3%	(9)	-21.5%
	1,314	0.0%	3,821	0.1%	2,641	-50.2%	CT-HEAVYLIFT	8,297	0.0%	15,761	0.1%	-47.4%	10,564	605.9%
	1,314	0.0%	346	0.0%	59	-100.0%	CT-LONGLENGTH	1,666	0.0%	738	0.0%	125.6%	236	-27.5%
	6.800	0.2%	11,684	0.3%	16,748		OUT-OF-GAUGE CARGO (OOG)	48,536	0.3%	48,451	0.3%	0.2%	66,992	
	0,000	0.270										7.00/	7.044.704	1.1%
_	1,670,114	45.7%	2,127,481	46.8%	1,960,441	-14.8%	CARGO THROUGHPUT REVENUES	7,929,209	42.8%	8,527,766	44.7%	-7.0%	7,841,764	1.170
	1,070,114	43.770	2,121,101		11-2-2		OTHER CARGO RELATED REVENUES							
											0.00/			
		0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%		=	
		0.0%		0.0%			PRESLUNG		0.0%		0.0%		5	0.0%
		0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	10 10/	814,276	-5.1%
	190,441	5.2%	161,778	3.6%	203,569	-6.4%	TRANSSHIP CONTAINERS	772,680	4.2%	700,187	3.7%	10.4%		18.5%
	30,093	0.8%	10,014	0.2%	21,645		OVERSTOWED CONTAINERS	102,588	0.6%	100,936	0.5%	1.6%	86,580 980	-46.2%
	30,033	0.0%	309	0.0%	245	-100.0%	SHIFTED CONTAINERS	527	0.0%	478	0.0%	10.2%		9.6%
	2,509	0.1%	3.676	0.1%	4.144		RIGGED CONTAINERS	18,162	0.1%	14,156	0.1%	28.3%	16,576	-14.2%
	8,643	0.2%	11,263	0.2%	11,859	-27.1%	REEFER CNTR-PLUG/UNPLUG	40,718	0.2%	48,452	0.3%	-16.0%	47,436	-3.1%
	203,665	5.6%	331,909	7.3%	271,622		DIRECT LABOR BILLED	1,052,579	5.7%	1,243,978	6.5%	-15.4%	1,086,488	-30.2%
	5,280	0.1%	32,268	0.7%	23,337		EQUIPMENT RENTAL	65,145	0.4%	108,103	0.6%	-39.7%	93,348	-25.5%
	28,590	0.8%	39,044	0.9%	46,491	-38.5%	PORT FEES & DOCKAGE	138,465	0.7%	182,310	1.0%	-24.0%	185,964	-1.2%
	366,038	10.0%	492,310	10.8%	449,936	-18.6%	WHARFAGE	1,777,277	9.6%	2,046,300	10.7%	-13.1%	1,799,744	-0.3%
	51,551	1.4%	59,295	1.3%	57,350		FUEL SURCHARGE	228,673	1.2%	235,678	1.2%	-3.0%	229,400	-4.9%
	13,641	0.4%	16,383	0.4%	17,127		MARITIME SECURITY FEE	65,158	0.4%	78,394	0.4%	-16.9%	68,508	
		3.2%	152,997	3.4%	155,087		FACILITY MAINTENANCE FEE	567,269	3.1%	656,075	3.4%	-13.5%	620,348	-8.6%
	116,322 388,769	10.6%	452,974	10.0%	479,249		CRANE SURCHARGE	1,859,368	10.0%	1,994,075	10.5%	-6.8%	1,916,996	-3.0%
	300,709	10.076	402,074										0.000.044	4.00/
	1,405,540	38.4%	1,764,219	38.8%	1,741,661	-19.3%	OTHER CARGO RELATED REVENUES	6,688,608	36.1%	7,409,121	38.8%	-9.7%	6,966,644	-4.0%
		30.470	1,704,213									2.00/	44.000.400	4.20/
-	3.075,654	84.1%	3,891,700	85.7%	3,702,102	-16.9%	OPERATING REVENUES	14,617,817	78.8%	15,936,887	83.5%	-8.3%	14,808,408	-1.3%
	0,070,004	3	-,	Continues Contact										

Last Year to Date % % Year to Date Last Year **Current Month** Chng Chng Budget Actual Actual % Chng Budget % Actual Actual NON OPERATING REVENUES **FACILITIES** -33.5% 266,920 4.5% 2.2% 419,592 278,840 1.5% **FACILITIES USAGE MOBIL** 66.730 30.3% 1.9% 86,928 2.4% 87,366 -9.2% -7.2% 914,692 4.7% 830,537 4.5% 895,201 FACILITIES USAGE TRISTAR -27.0% 132,405 2.9% 228,673 4.6% 167,042 0.3% 0.0% 47,712 -36.9% 0.2% 59,640 30,120 -100.0% FACILITIES USAGE-CEMENT THRUPUT 0.7% 11,928 29,820 0.0% -17.9% 422,728 -16.2% 2.3% 431,203 354.046 1.9% FACILITIES USAGE SPACE RENTAL -17.5% 105.682 87,214 2.4% 104.843 2.3% 13.2% 358,160 2.2% 399,848 2.1% 1.4% 405,299 FACILITIES LEASE INCOME 89,540 12.2% 98,500 2.2% 100,500 2.7% 11,585 -8.1% 11,208 -5.0% 0.1% 0.1% 10.648 FACILITIES COMMON AREA MAINTENANCE FEE 0.1% 2,802 -5.0% 0.1% 2,896 2,662 39.140 -64.5% -15.2% 16.367 0.1% 13,881 0.1% -65.6% FACILITIES SECURITY SURCHARGE RENTAL 0.1% 4,129 0.1% 9,785 3,363 2,948 -99.0% 0.0% 1,220 0.0% 0.0% WATER & LANDSLIDE ACTIVITIES 30 737 -100.0% 255 0.0% 0.0% -9.1% 96,241 0.5% -6.0% 99,596 0.5% 90,492 -32.5% MARINA REVENUES 0.5% 24,899 16,799 0.5% 21,387 -8.5% 12.892 -13.0% 11,219 0.1% 12,259 0.1% -47.7% HARBOR OF REFUGE 0.0% 3,027 0.1% 3,223 1,687 -14.7% 702,504 3.7% 24.8% 1,027,368 4.7% 876,722 DEMURRAGE 3.4% 256,842 -58.6% 153,038 106,233 2.9% ------9.4% 16.0% -4.7% 3,203,364 15.6% 3,045,659 2,901,834 14.0% 800,841 -28.5% **FACILITIES** 637,666 15.7% 572,429 OTHER FEES & SERVICES 0.0% 0.0% 0.0% 0.0% 0.0% CLAIMS FEE 0.0% 0.0% 0.0% 0.0% 0.0% **BULK SCRAP** 0.0% 0.0% 0.0% 448 -82.2% 0.0% 80 0.0% 0.0% MATERIAL USED 0.0% 112 0.0% -100.0% 36,082 0.2% 0.0% 5,752 0.0% PASSENGER SERVICE 0.0% 1,438 0.0% 0.0% 4.756 -33.0% 0.0% -31.8% 4,669 3.185 0.0% -100.0% BUNKER 0.0% 1,189 269 0.0% 468 -33.4% -43.3% 35,892 0.1% 42,152 0.2% 23.898 0.2% 8,973 -100.0% SPECIAL SERVICES 9,968 6,240 0.2% 11,006 0.1% -44.8% 0.0% 6,076 **ELECTRICAL POWER** 0.0% 0.0% 1,950 1,500 0.0% ---------29.0% 93.909 0.5% -64.6% 46,848 0.2% 33,240 -31.6% OTHER FEES & SERVICES 12,387 0.3% 11,712 8.010 0.2% -65.8% 0.0% -83.8% 1,332 455 0.0% 2,804 ADMINISTRATIVE FEES & SERVICES 0.0% 333 -74.5% 0.2% 1,305 85 REIMBURSEMENTS 533,616 0.0% 0.0% 991,371 5.3% 133,404 0.0% FEDERAL REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% EARTHQUAKE INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 533,616 991,371 5.3% REIMBURSEMENTS 133,404 0.0% 0.0% ---------..... 3.7% 25.0% 3.785.160 3,142,373 16.5% 3.926.900 21.2% -38.7% NON OPERATING REVENUES 14.3% 946,290 15.9% 651.358 580,523 18.593.568 -0.3%100.0% 19,079,260 100.0% -2.8% 18,544,718

100.0%

4,543,058

100.0%

3,656,177

4,648,392

-21.3%

TOTAL REVENUES

						4 Month Ending 1/31/21			Last Year to Date				
									Last Tear to Date		%		%
Current Month		Last Year			%		Year to Date	%	Actual	%	Chng	Budget	Chng
Actual	%	Actual	%	Budget	Chng		Actual	70	Actual	70			
						INDIRECT COSTS							
						General & Administrative Expenses							
							8,789,965	47.4%	7,473,459	39.2%	17.6%	8,463,976	3.9%
1,999,541	54.7%	1,924,466	42.4%	2,115,994	-5.5%	Salaries & Wages	787,628	4.2%	562,733	2.9%	40.0%	555,604	41.8%
185,829	5.1%	131,280	2.9%	138,901	33.8%	Insured Benefits	2,002,532	10.8%	1,891,985	9.9%	5.8%	2,007,684	-0.3%
456,594	12.5%	466,918	10.3%	501,921	-9.0%	Retirement Benefits	625,558	3.4%	543,026	2.8%	15.2%	16,668	3653.1%
191,243	5.2%	128,886	2.8%	4,167	4489.5%	Other Benefits	10,496	0.1%	411	0.0%		26,668	-60.6%
N000000000000000000000000000000000000	0.0%	56	0.0%	6,667	-100.0%	Other Personnel Costs		0.1%	40,126	0.2%	-4.6%	87,800	-56.4%
9,023	0.2%	7,372	0.2%	21,950	-58.9%	Communications	38,294	0.2%	40,120	0.0%	1.070	31,100	
±	0.0%		0.0%	-		Leases/Rentals	204 440	1.6%	486,456	2.5%	-37.4%	519.996	-41.5%
(5,360)	-0.1%	99,530	2.2%	129,999	-104.1%	Utilities	304,440	6.3%	990,015	5.2%	17.8%	1,129,336	3.3%
291,641	8.0%	247,504	5.4%	282,334	3.3%	General Insurance	1,166,564	0.1%	990,013	0.0%	17.070	1,120,000	0.0%
-	0.0%	=	0.0%	-		Repairs & Maintenance	12,500	0.1%	162,874	0.0%	-22.2%	243,960	
41.145	1.1%	23,151	0.5%	60,990	-32.5%	Repairs & Maintenance	126,704		102,074	0.0%	0.0%	2-10,000	
-	0.0%	2	0.0%	*		Repairs & Maintenance-Subic Cr	+	0.0%	50,698	0.3%	-71.3%	82,672	-82.4%
2,125	0.1%	8,786	0.2%	20,668	-89.7%	Repairs & Maintenance-Pola 14	14,534		79,199	0.4%	-73.9%	82,672	-75.0%
4,431	0.1%	20,992	0.5%	20,668	-78.6%	Repairs & Maintenance-Pola 16	20,654	0.1%	62,659	0.3%	-55.3%	82,672	-66.2%
3,899	0.1%	7,070	0.2%	20,668	-81.1%	Repairs & Maintenance-Pola 17	27,980	0.2%		11.1%	-5.9%	2,125,960	-6.0%
428,596	11.7%	553,724	12.2%	531,490	-19.4%	Depreciation & Amortization	1,999,125	10.8%	2,125,472	0.4%	-100.0%	12,332	-100.0%
420,000	0.0%	-	0.0%	3,083	-100.0%	Damage, Shortage, Writedown &	200000000	0.0%	78,608	1.9%	-28.7%	418,204	-39.0%
53,114	1.5%	78,065	1.7%	104,551	-49.2%	Supplies	255,208	1.4%	357,840	0.2%	-12.2%	420,628	-93.9%
7,542	0.2%	9,333	0.2%	105,157	-92.8%	Miscellaneous	25,478	0.1%	29,027	0.0%	-12.270	420,020	00.070
,,,,,,,	0.0%		0.0%	-		Advertising		0.0%	202 455	1.5%	-11.4%	244,244	2.4%
48,765	1.3%	40,224	0.9%	61,061	-20.1%	Agency& Management Fees	250,076	1.3%	282,155	1.1%	-38.4%	456,964	-70.5%
71,133	1.9%	101,044	2.2%	114,241	-37.7%	Professional Services	134,718	0.7%	218,691	0.0%	-30.476	118,420	-79.0%
24.894	0.7%		0.0%	29,605	-15.9%	Contractual Services	24,894	0.1%	04.044	0.0%	-33.4%	207,100	-80.1%
10,214	0.3%	25,937	0.6%	51,775	-80.3%	Other Contractual Services	41,181	0.2%	61,841	0.3%	-33,476	417,272	-103.5%
10,214	0.070	-		104,318	-100.0%	Overhead Allocation	(14,672)	Company of the Compan		0.00/	-83.6%	63,044	-85.8%
91	0.0%	30,141	0.7%	15,761	-99.4%	Other Expenses	8,959	0.0%	54,711	0.3%	-03.0%	63,044	-03.078
51	0.070	-	0.0%	=		Earthquake Expense	⊋ 1	0.0%	-		-100.0%		
	0.0%	100	0.0%	-		Typhoon Expense	4	0.0%	136,629	0.7%	-100.0%	-	
	0.0%	-	0.0%	-		Earthquake Expense	323 2000	0.0%	180	0.0%			
	0.0%	-	0.0%			Emergency Expense	867	0.0%		0.0%		* **	
	0.076		*****			***************************************				00.00/	0.00/	47 702 076	-6.4%
	104.6%	3,904,580	85.9%	4,445,969	-14.0%	General & Administrative Expenses	16,653,687	89.8%	15,688,616	82.2%	6.2%	17,783,876	COMMONDE
3,824,460	104.0%	3,304,300	00.070	1,,000			*********		**********				

						4 Month Ending 1/31/21			Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
(168,283)	104.6%	638,478	14.1%	202,423	1789.3%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	1,891,031	10.2%	3,390,644	17.8%	-44.2%	809,692	133.5%
	0.0% 0.0% 0.0%		0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	Other Income & Expense Other Income Interest Income		0.0% 0.0% 0.0% 0.0%		0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0%	- - - -	0.0% 0.0% 0.0% 0.0%
6,609 (253,147) 1,500	0.0% 0.2% -6.9% 0.0%	103,228 (251,606) 1,507	0.0% 2.3% -5.5% 0.0% 0.0%	162,503 (321,628) (833)	0.0% -95.9% -21.3% -280.1% 0.0%	Interest Income Interest Income Interest Expense Other Expense Claims Settlement	35,233 (1,012,587) 7,167	0.2% -5.5% 0.0% 0.0%	471,142 (1,006,422) 25,383	2.5% -5.3% 0.1% 0.0%	-92.5% 0.6% -71.8% 0.0%	650,012 (1,286,512) (3,332)	-94.6% -21.3% -315.1% 0.0%
(211,497) 270,367 (98,255)	0.0% -5.8% 7.4% -2.7% 0.0%	(216,725) 9,109 (8,305)	-4.8% 0.2% -0.2% 0.0%	(229,818) 472,702 (99,806) (833)	-8.0% 0.0% -1.6% -100.0%	Retirement Govt Contribution Federal Reimbursement Federal Expenses Gain <loss> on Asset Disposals</loss>	(851,322) 302,055 (291,286) (4,477)	-4.6% 1.6% -1.6% 0.0%	(870,124) 198,683 (113,627) (2,750)	-4.6% 1.0% -0.6% 0.0%	-2.2% 52.0% 156.4% 62.8%	(919,272) 1,890,808 (399,224) (3,332)	-7.4% 0.0% -27.0% 34.4%
(284,423)	-7.8%	(362,791)	-8.0%	(17,713)	1505.7%	Other Income & Expense	(1,815,217)	-9.8%	(1,297,716)	-6.8%	39.9%	(70,852)	2462.0%
(284,423)	-7.8% 	(362,791)	-8.0%	(17,713)	1505.7%	OTHER INCOME (EXPENSE)	(1,815,217) 75,814	-9.8% 0.4%	(1,297,716) 2,092,928	-6.8% 11.0%	39.9% -96.4%	(70,852) 738,840	2462.0% -89.7%
(452,706)	-12.4%	275,687	6.1%	184,710	-345.1%	NET INCOME (LOSS)	75,014	and the second					