

# PORT OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com



March 12, 2020

The Honorable Tina Muña Barnes Speaker 35<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Speaker Tina Rose Muña Barnes

JUN 0 4 2020

COPY and

Dear Speaker Muña Barnes:

Time 2:00 ()AM ()PM

Received By: Q(a)

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPIC General Manager

### Attachments

cc:

**Public Auditor** 

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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Website: www.portguam.com



March 12, 2020

The Honorable Clynton Ridgell Senator 35<sup>th</sup> Guam Legislature 238 Archbishop Flores St. DNA Building, Suite 906 Hagatña, Guam 96910 PAG COPY M

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Dear Senator Ridgell:

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						4 Month Ending 01/31/20							
									Last Year to Date				
Current Month		Last Year			%		Year to Date	ν.			%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES							
						CARGO THROUGHPUT REVENUES							
1,747,414	45.0%	1,862,796	37.7%	1,689,271	3%	CT- CHASSIS	6,928,782	37.6%	6,924,769	35.6%	0.1%	6,757,084	3%
213,629	5.5%	206,769	4.2%	202,567	5%	CT-GROUND	871,605	4.7%	840.112	4.3%	3.7%	810,268	8%
120,491	3.1%	157,798	3.2%	152,874	-21%	CT-BREAKBULK	447,978	2.4%	795,933	4.1%	-43.7%	611,496	-27%
383	0.0%	784	0.0%	1,627	-76%	CT-UNITIZED	11,346	0.1%	4,885	0.0%	132.3%	6,508	74%
-				1,000		CT-TUNA	,	,.	,,000	0.070	, 02.0,0	0,000	7 - 70
24,391	0.6%	22,134	0.4%	48,323	-50%	CT-RO/RO	173,089	0.9%	198,543	1.0%	-12.8%	193,292	-10%
5,322	0.1%	12,013	0.2%	9,059	-41%	CT-STUFFING/DEVAN	30,015	0.2%	33,509	0.2%	-10.4%	36,236	-17%
3,821	0.1%	8.083	0.2%	7,636	-50%	CT-HEAVYLIFT	15,761	0.1%	40,566	0.2%	-61.1%	30,544	-48%
346	0.0%	750	0.0%	778	-55%	CT-LONGLENGTH	738	0.0%	5,353	0.0%	-86.2%	3,112	-76%
11,684	0.3%	15,033	0.3%	12,550	-7%	OUT-OF-GAUGE CARGO (OOG)	48,451	0.3%	53,268	0.3%	-9.0%	50,200	-3%
	0.070	10,000	0.070	12,550	-7 70	001-01-0A00E CARGO (000)	40,451	0.576	33,200	0.576	-5.076	50,200	-3%
2,127,481	54.8%	2,286,160	46.2%	2,124,685	0%	CARGO THROUGHPUT REVENUES	8,527,766	46.3%	8.896.936	45.7%	-4.1%	8,498,740	0%
2,121,401	01.070	2,200,100	10.270	L, 12-1,000	0 /0	OTHER CARGO RELATED REVENUES	0,021,100	40.570	0,030,330	40.770	<del>-7</del> .170	0,430,740	0 78
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%	0.0%		
	0.0%		0.0%		0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%		0%
161,778	4.2%	204,813	4.1%	176,322	-8%	TRANSSHIP CONTAINERS	700,187	3.8%	765,044	3.9%	-8.5%	705,288	-1%
10,014	0.3%	33,692	0.7%	29,762	-66%	OVERSTOWED CONTAINERS	100,936	0.5%	159,961	0.8%	-36.9%	119,048	-1% -15%
309	0.0%	1,174	0.0%	320	-3%	SHIFTED CONTAINERS	478	0.0%	1.677	0.0%	-30.9% -71.5%		
3.676	0.1%	5.852	0.1%	4.095	-10%	RIGGED CONTAINERS	14,156	0.0%	17,902	0.0%		1,280	-63%
11,263	0.1%	10,856	0.1%	11,109	1%	REEFER CNTR-PLUG/UNPLUG	•		•		-20.9%	16,380	-14%
331,909	8.6%	344,261	7.0%	280.034	19%	DIRECT LABOR BILLED	48,452	0.3%	46,045	0.2%	5.2%	44,436	9%
32,268	0.8%	20,908	0.4%	23,548	37%	EQUIPMENT RENTAL	1,243,978	6.8%	1,311,947	6.7%	-5.2%	1,120,136	11%
•							108,103	0.6%	115,305	0.6%	-6.2%	94,192	15%
39,044	1.0%	66,583	1.3%	46,237	-16%	PORT FEES & DOCKAGE	182,310	1.0%	191,610	1.0%	-4.9%	184,948	-1%
492,310	12.7%	493,540	10.0%	494,340	0%	WHARFAGE	2,046,300	11.1%	2,060,775	10.6%	-0.7%	1,977,360	3%
59,295	1.5%	65,572	1.3%	58,783	1%	FUEL SURCHARGE	235,678	1.3%	246,596	1.3%	-4.4%	235,132	0%
16,383	0.4%	22,310	0.5%	18,661	-12%	MARITIME SECURITY FEE	78,394	0.4%	81,166	0.4%	-3.4%	74,644	5%
152,997	3.9%	156,141	3.2%	156,562	-2%	FACILITY MAINTENANCE FEE	656,075	3.6%	668,922	3.4%	-1.9%	626,248	5%
452,974	11.7%	512,509	10.4%	494,060	-8%	CRANE SURCHARGE	1,994,075	10.8%	2,089,382	10.7%	-4.6%	1,976,240	1%
1,764,219	45.5%	1,938,210	39.2%	1,793,833	-2%	OTHER CARGO RELATED REVENUES	7,409,121	40.2%	7,756,329	39.9%	-4.5%	7,175,332	3%
0.004.777	400.00/	4.004.05	05.50/	0.040.5:-									
3,891,700	100.3%	4,224,371	85.5%	3,918,518	-1%	OPERATING REVENUES	15,936,887	86.5%	16,653,265	85.6%	-4.3%	15,674,072	2%

**Last Year to Date Current Month Last Year** % Year to Date % Chng **Actual** % **Actual** % **Budget** % Chng Actual Actual Budget Chng NON OPERATING REVENUES **FACILITIES** 87,366 2.3% 83,790 1.7% 104,715 -17% **FACILITIES USAGE MOBIL** 419.592 2.3% 391.399 2.0% 7.2% 418,860 0% 132,405 3.4% 211,108 4.3% 213,615 -38% **FACILITIES USAGE TRISTAR** 895,201 4.9% 671.402 3.5% 33.3% 854,460 5% 29.820 0.8% 0.0% 9.683 208% **FACILITIES USAGE-CEMENT THRUPUT** 59,640 0.3% 29.520 0.2% 0.0% 38,732 54% 104.843 2.7% 101.168 2.0% 104.949 0% **FACILITIES USAGE SPACE RENTAL** 431,203 2.3% 2.1% 405,777 6.3% 419,796 3% (563,098)-14.5% 87,938 1.8% 87,938 -740% **FACILITIES LEASE INCOME** (261.750)-1.4% 351.752 1.8% -174.4% 351,752 -174% 0.1% 3.610 -23% 2.896 0.1% 3.744 **FACILITIES COMMON AREA MAINTENANCE FEE** 11,585 0.1% 15,451 0.1% -25.0% 14,976 -23% 4,129 0.1% 3,722 0.1% 3,990 3% **FACILITIES SECURITY SURCHARGE RENTAL** 16,367 0.1% 0.1% 15,182 7.8% 15.960 3% 255 0.0% 385 0.0% 393 -35% WATER & LANDSLIDE ACTIVITIES 1.220 0.0% 1,180 0.0% 0.0% -22% 1,572 21,387 23,202 0.5% 23,278 0.6% -8% MARINA REVENUES 96,241 0.5% 88,946 0.5% 8.2% 93.112 3% 3,027 0.1% 4,332 0.1% 3,466 -13% HARBOR OF REFUGE 12,259 0.1% 15,462 0.1% -20.7% 13.864 -12% 3.9% 155,374 3.1% 153,038 202,611 -24% DEMURRAGE 702,504 3.8% 3.6% 700,010 0.4% 810,444 -13% -0.6% 674,629 13.6% (23,932)758,382 -103% **FACILITIES** 2,384,062 12.9% 13.8% -11.2% 2.686,079 3,033,528 -21% **OTHER FEES & SERVICES** 0.0% 0.0% 0% **CLAIMS FEE** 0.0% 0.0% 0.0% 0.0% 0.0% 0% **BULK SCRAP** 0.0% 0.0% 0.0% 0.0% 0.0% 0% MATERIAL USED 0.0% 0.0% 0.0% #DIV/0! 0.0% 10.293 0.2% 4.263 0% PASSENGER SERVICE 36,082 0.2% 29,043 0.1% 0.0% 17.052 112% 468 0.0% 2,110 0.0% 1,754 -100% BUNKER 4.669 0.0% 7,982 0.0% -42% 7,016 -33% 9.968 0.3% 29,495 0.6% 15.631 -100% SPECIAL SERVICES 42.152 0.2% 63.233 0.3% -33.3% 62,524 -33% 1,950 0.1% 0.1% 2.502 0% **ELECTRICAL POWER** 11,006 0.1% 10.842 0.1% 1.5% 12,387 0.1% 44,399 0.9% -91% 21.648 OTHER FEES & SERVICES 93,909 0.5% 111,100 0.6% -15.5% 86,592 8% 1,305 0.3% 55 0.0% 672 1743% **ADMINISTRATIVE FEES & SERVICES** 2,804 0.0% 450 0.0% 523.1% 2,688 4% REIMBURSEMENTS 0.0% 0.0% 38.167 0% FEDERAL REIMBURSEMENT 0.0% 0.0% 0.0% 152,668 0.0% 0.0% 0% EARTHQUAKE INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% 0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% 0.0% 38,167 0% REIMBURSEMENTS 0.0% 0.0% 0 152,668 (10,240)-0.3% 719,083 14.5% 818,869 -101% NON OPERATING REVENUES 2,480,775 13.5% 2,797,628 14.4% -11.3% 3,275,476 -24% 3,881,460 100.0% 4,943,454 100.0% 4.737.387 -18% **TOTAL REVENUES** 18,417,662 100.0% 19,450,894 100.0% -5.3% 18,949,548 -3%

						4 Mondi Litaling 01/01/20			Last Year to Date				
<b>Current Month</b>		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						INDIRECT COSTS			***************************************				
	(1)					General & Administrative Expenses							
1,924,466	49.6%	1,832,193	37.1%	2,126,151	-9%	Salaries & Wages	7,473,459	40.6%	7,013,401	36.1%	6.6%	8,504,604	-12%
131,280	3.4%	131,258	2.7%	137,823	-5%	Insured Benefits	562,733	3.1%	506,792	2.6%	11.0%	551,292	2%
466,918	12.0%	455,137	9.2%	524,613	-11%	Retirement Benefits	1,891,985	10.3%	1,809,163	9.3%	4.6%	2,098,452	-10%
128,886	3.3%	124,675	2.5%	4,167	2993%	Other Benefits	543,026	2.9%	539,259	2.8%	0.7%	16,668	3158%
56	0.0%	540	0.0%	6,667	-99%	Other Personnel Costs	411	0.0%	5,733	0.0%	-92.8%	26,668	-98%
7,372	0.2%	12,552	0.3%	26,550	-72%	Communications	40,126	0.2%	48.199	0.2%	-16.7%	106,200	-62%
-	0.0%	-	0.0%	-		Leases/Rentals		0.0%	-	0.0%	10.77	100,200	-02/6
99,530	2.6%	53,683	1.1%	142,167	-30%	Utilities	486,456	2.6%	523,256	2.7%	-7.0%	568,668	-14%
247,504	6.4%	201,557	4.1%	261,500	-5%	General Insurance	990,015	5.4%	1,037,381	5.3%	-4.6%	1,046,000	-5%
-	0.0%	29,000	0.6%	-	#DIV/0!	Repairs & Maintenance	-	0.0%	29,000	0.1%	7.070	1,040,000	#DIV/0!
23,151	0.6%	33,277	0.7%	59,175		Repairs & Maintenance	162,874	0.9%	195,671	1.0%	-16.8%	236,700	#DIV/0:
-	0.0%	-	0.0%	-		Repairs & Maintenance-Subic Cr	-	0.0%	100,071	0.0%	0	230,700	
8,786	0.2%	3,163	0.1%	32,221	-73%	Repairs & Maintenance-Pola 14	50,698	0.3%	37,385	0.0%	35.6%	128,884	-61%
20,992	0.5%	21,602	0.4%	32,221	-35%	Repairs & Maintenance-Pola 16	79,199	0.4%	75,825	0.4%	4.4%	128,884	-39%
7,070	0.2%	16,553	0.3%	32,221	-78%	Repairs & Maintenance-Pola 17	62,659	0.3%	65,790	0.4%	-4.8%	128,884	-39% -51%
553,724	14.3%	516,805	10.5%	484,167	14%	Depreciation & Amortization	2,125,472	11.5%	2,067,463	10.6%	2.8%	1,936,668	10%
-	0.0%	157	0.0%	3,083	-100%	Damage, Shortage, Writedown &	78,608	0.4%	656	0.0%	11888.1%	12,332	537%
59,949	1.5%	63,266	1.3%	100,246	-40%	Supplies	339.725	1.8%	272,967	1.4%	24.5%	400,984	-15%
9,333	0.2%	11,232	0.2%	19,543	-52%	Miscellaneous	29,027	0.2%	30,133	0.2%	-3.7%	78,172	-63%
-	0.0%	-	0.0%	· -		Advertising	20,027	0.0%	30,133	0.2%	-3.776	10,112	-63%
40,224	1.0%	59,407	1.2%	61,154	-34%	Agency& Management Fees	282,155	1.5%	198,731	1.0%	42.0%	244,616	450/
90,280	2.3%	211,780	4.3%	170,378	-47%	Professional Services	207,927	1.1%	308,856	1.6%	-32.7%	681,512	15% -69%
-	0.0%	-	0.0%	4,605	-100%	Contractual Services		0.0%	300,030	0.0%	-32.7 /6		-09% -100%
25,532	0.7%	13,816	0.3%	54,131	-53%	Other Contractual Services	61,437	0.3%	40.468	0.0%	51.8%	18,420	
-		-		-		Overhead Allocation	-	0.070	40,400	0.2/0	0	216,524	-72%
30,141	0.8%	16,817	0.3%	15,761	91%	Other Expenses	54,711	0.3%	46,040	0.2%	18.8%	62.044	400/
-		-	0.0%	_		Earthquake Expense	O-1,7 1 1	0.0%	40,040	0.2%	10.0%	63,044	-13%
100	0.0%	234	0.0%	-		Typhoon Expense	136,629	0.7%	126,800	0.0%		-	
-	0.0%	-	0.0%	_		Earthquake Expense	100,029	0.0%				-	
			*****				-	0.076	-	0.0%		-	0%
3,875,296	0.0%	3,808,702	77.0%	4,298,544	-100%	General & Administrative Expenses	15,659,332	85.0%	14,978,970	77.0%	4.5%	17,194,176	-9%
	*****												

									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
6,164	99.8%	1,134,752	23.0%	438,843	783%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	2,758,330	15.0%	4,471,924	23.0%	-38.3%	1,755,372	57%
	0.0% 0.0% 0.0% 0.0%		0.0% 0.0% 0.0% 0.0%		0% 0% 0%	Other Income & Expense Other Income Interest Income		0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	0.0% 0.0% 0.0%		-
103,228 (251,606)	2.7% -6.5%	146,158	3.0% 0.0%	162,503 (281,032)	0% -36% -10%	Interest Income Interest Income Interest Expense	471,142 (1,006,422)	0.0% 2.6% -5.5%	552,514 (767,701)	0.0% 2.8% -3.9%	0.0% -14.7% 31.1%	650,012 (1,124,128)	- -28% -10%
1,507	0.0%	84	0.0% 0.0%	(1,917)	-179% 0%	Other Expense Claims Settlement	25,383	0.1% 0.0%	(710)	0.0%	-3677.6% 0.0%	(7,668)	-431% 0%
(216,725) 9,109	-5.6% 0.2%	(241,769)	-4.9% 0.0%	(259,429) 609,619	-16% 0%	Retirement Govt Contribution Federal Reimbursement	(870,124) 198,683	-4.7% 1.1%	(967,480) 2,472	-5.0% 0.0%	-10.1% 7938.9%	(1,037,716) 2,438,476	-16% 0%
(8,305)	-0.2% 0.0% 	(51,299) (3,971)	-1.0% -0.1%	(107,489) (4,167)	-92% -100%	Federal Expenses Gain <loss> on Asset Disposals</loss>	(113,627) (2,750)	-0.6% 0.0%	(102,426) (38,185)	-0.5% -0.2%	10.9% -92.8%	(429,956) (16,668)	-74% -84%
(362,791)	-9.3% 	(150,797)	-3.1% 	118,088	-407% 	Other Income & Expense	(1,297,716)	-7.0%	(1,321,516)	-6.8%	-1.8%	472,352	-375%
(362,791)	-9.3% 	(150,797)	-3.1%	118,088	-407% 	OTHER INCOME (EXPENSE)	(1,297,716) 	-7.0% 	(1,321,516)	-6.8%	-1.8%	472,352	-375%
(356,627)	-9.2%	983,954	19.9%	556,931	-164%	NET INCOME (LOSS)	1,460,614	7.9%	3,150,408	16.2%	-53.6%	2,227,724	-34%