



**PORT AUTHORITY OF GUAM**  
**ATURIDAT I PUETTON GUAHAN**  
**Jose D. Leon Guerrero Commercial Port**  
**GOVERNMENT OF GUAM**

1026 Cabras Highway, Suite 201  
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**FELIX P. CAMACHO**  
Governor of Guam

**MICHAEL W. CRUZ**  
Lieutenant Governor

August 30, 2010

**MEMORANDUM**

**TO:** Honorable Judith T. Won Pat, Ed.D  
Speaker, 30<sup>th</sup> Guam Legislature

**FROM:** General Manager

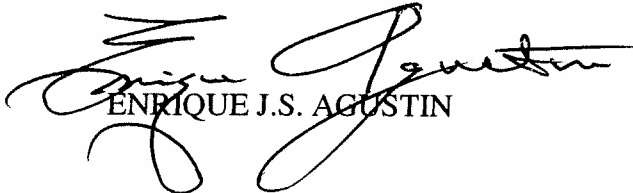
**SUBJECT: FY 2010 Revenues and Expenses Report- July**


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Attach is the Revenues and Expenses Report, as of July 31, 2010, for the Port Authority of Guam.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931 ext. 303 or 302.

Sincerely,

  
ENRIQUE J.S. AGUSTIN

cc: Senator Thomas Ada  
Public Auditor  
Corporate Services Manager  
Financial Affairs Controller 

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
10 Months Ending 07/31/10**

	Current Month		Last Year		Year to Date		Last Year to Date		Budget	% Chng			
	Actual	%	Actual	%	Actual	%	Actual	%					
<b>OPERATING REVENUES</b>													
<b>CARGO THROUGHPUT REVENUES</b>													
26.5 CT- CHASSIS	362,494.55	12.7	435,490.00	15.7	493,407	-26.5	4,088,790.78	13.9	3,981,015.00	15.7	2.7	415,4800	-1.6
11.9 CT-GROUND	950,794.42	33.3	835,125.00	30.1	1,078,845	-11.9	8,931,899.17	30.3	8,334,930.00	32.8	7.2	885,8227	0.8
CT-BREAKBULK	65,574.16	2.3	69,448.05	2.5	88,799	-26.2	1,256,045.40	4.3	591,674.43	2.3	112.3	118,2063	6.3
CT-UNITIZED	579.31	0.0	600.14	0.0	789	-26.6	5,227.88	0.0	6,890.05	0.0	-24.1	1,0506	-50.2
CT-TUNA		0.0		0.0	9276	-100.0		0.0	90,500.00	0.4	-100.0	92760	-100.0
CT-RO/RO	16,626.80	0.6	13,615.00	0.5	11,137	49.3	131,054.43	0.4	108,649.45	0.4	20.6	111,370	17.7
CT-STUFFING/DEVAN	10,546.80	0.4	8,700.00	0.3	5578	89.1	56,217.90	0.2	54,420.00	0.2	3.3	55,780	0.8
CT-HEAVYLIFT	2,821.69	0.1	3,541.21	0.1	2032	38.9	46,192.69	0.2	19,075.17	0.1	142.2	20,320	127.3
CT-LONGLENGTH		0.0	16.3	0.0	76	-100.0	14,437.92	0.0	740.8	0.0	0.0	760	0.0
<b>OTHER CARGO RELATED REVENUES</b>													
16.6 CARGO THROUGHPUT REVENUES	1,409,438	49.4	1,366,536	49.3	1,689,939	-16.6	14,529,866	49.4	13,187,895	52.0	10.2	14,486,586	0.3
<b>OTHER CARGO RELATED REVENUES</b>													
100.0 LIFT ONLIFT OFF	3,474.38	0.0	15,218.36	0.5	209	-100.0	1,402.01	0.0	2,030.42	0.0	-30.9	2090	-32.9
PRESLUNG		0.1		0.0	6579	-47.2	61,391.09	0.2	63,877.55	0.3	-3.9	65,790	-6.7
EXPORT SCRAP CONTAINER		0.0		0.0		0.0		0.0		0.0	0.0		0.0
TRANSSHIP CONTAINERS	187,303.60	6.6	187,750.00	6.8	208,648	-10.2	2,140,460.04	7.3	2,016,330.00	7.9	6.2	2,254,819	-5.1
OVERSTOWED CONTAINERS	23,575.20	0.8	3,600.00	0.1	6535	260.8	229,117.00	0.8	63,450.00	0.2	261.1	65,350	250.6
SHIFTED CONTAINERS	51.7	0.0	50	0.0	113	0.0	4,261.20	0.0	1,100.00	0.0	287.4	1,130	277.1
RIGGED CONTAINERS	2,424.73	0.1	2,765.00	0.1	2534	-4.3	27,342.84	0.1	24,605.00	0.1	11.1	25,340	7.9
DIRECT LABOR BILLED	146,197.16	5.1	149,463.59	5.4	101,619	43.9	1,381,304.92	4.7	943,743.22	3.7	46.4	991,921	39.3
EQUIPMENT RENTAL	24,547.31	0.9	23,926.10	0.9	12,696	93.3	142,607.31	0.5	117,910.34	0.5	20.9	123,930	15.1
PORT FEES & DOCKAGE	20,331.31	0.7	21,661.01	0.8	30,642	-33.6	268,462.50	0.9	300,303.05	1.2	-10.6	342,178	-21.5
WHARFAGE	340,423.66	11.9	322,610.23	11.6	380,277	-10.5	3,417,193.97	11.6	3,122,684.13	12.3	9.4	3,481,761	-1.9
FUEL SURCHARGE	44,719.53	1.6	48,553.86	1.8	54,691	-18.2	510,048.67	1.7	669,414.16	2.6	0.0	530,400	-3.8
MARITIME SECURITY FEE	11,329.08	0.4	11,238.81	0.4	13,249	-14.5	129,425.81	0.4	125,143.35	0.5	0.0	128,489	0.7
FACILITY MAINTENANCE FEE	116,407.57	4.1		0.0		0.0	521,318.14	1.8		0.0	0.0		0.0
<b>OTHER CARGO RELATED REVENUES</b>	920,785	32.3	786,837	28.4	817,792	12.6	8,834,336	30.0	7,450,591	29.3	18.6	8,013,198	10.2
<b>OPERATING REVENUES</b>	2,330,223	81.7	2,153,373	77.7	2,507,731	-7.1	23,364,202	79.4	20,638,486	81.3	13.2	22,499,784	3.8

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
10 Months Ending 07/31/10**

Current Month Actual	% Chng	Last Year Actual	% Chng	Budget	% Chng	Year to Date		Last Year to Date		Budget	% Chng		
						Actual	%	Actual	%				
NON OPERATING REVENUES													
FACILITIES													
FACILITIES REVENUES													
403,646.52	14.1	326,523.11	11.8	414,940	-2.7	2,938,603.18	15.5	2,938,603.18	11.6	4,555,260.29	55.0	414,940	9.8
22,298.15	0.8	20,705.85	0.7	19,999	11.5	200,554.65	0.7	200,554.65	0.8	201,687.76	0.6	19,999	0.8
-2,145.85	-0.1	7,573.66	0.3	8,714	-124.6	78,424.74	0.2	78,424.74	0.3	64,861.21	-17.3	8,714	-25.6
59,659.80	2.1	54,630.22	2.0	76,294	-21.8	686,645.96	3.0	686,645.96	2.7	886,306.15	29.1	76,294	16.2
483,459	16.9	409,433	14.8	519,947	-7.0	3,904,229	19.4	3,904,229	15.4	5,708,115	46.2	519,947	9.8
OTHER FEES & SERVICES													
CLAIMS FEE													
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	880	0.0	112	0.0	1,004.00	0.0	1,004.00	0.0	398.27	0.0	112	0.0
5,129.47	0.2	1,356.71	0.0	2,089	145.5	18,799.67	0.1	18,799.67	0.1	30,400.95	0.0	2,089	0.0
8,266.21	0.3	8,271.40	0.3	3,785	-78.1	65,692.72	0.3	65,692.72	0.3	28,927.09	53.9	3,785	38.5
23,913.74	0.8	24,540.64	0.9	39,986	-6.7	274,372.85	0.7	274,372.85	1.1	198,088.74	-27.8	39,986	-75.8
37,309	1.3	35,049	1.3	39,986	-6.7	395,191	1.2	395,191	1.6	349,377	-11.6	39,986	-21.8
1,899.00	0.1	255	0.0	281	ADMINISTRATIVE FEES & SERVICES	14,208.28	0.0	2,525.00	0.0	14,208.28	462.7	281	0.0
REIMBURSEMENTS													
FEDERAL REIMBURSEMENT													
173,812.00	6.3	173,812.00	6.3	189,856	444,933.79	1.8	444,933.79	1.8	444,933.79	3.02	-100.0	189,856	0.0
0.0	0.0	0.0	0.0	0.0	EARTHQUAKE INSURANCE	0.0	0.0	0.0	0.0	3	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	TYPHOON INSURANCE	4,746,879	18.7	4,746,879	18.7	6,071,704	27.9	0.0	7.5
0.0	0.0	0.0	0.0	0.0	OTHER REIMBURSEMENT	25,385,365	100.0	25,385,365	100.0	29,435,906	16.0	0.0	4.6
0.0	0.0	0.0	0.0	0.0	REVENUE MINIMUM CHARGE	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
REIMBURSEMENTS													
173,812	6.3	173,812	6.3	189,856	REIMBURSEMENTS	444,934	1.8	444,934	1.8	3	0.0	189,856	0.0
522,667	18.3	618,549	22.3	750,070	-30.3	4,746,879	18.7	4,746,879	18.7	6,071,704	27.9	750,070	7.5
2,852,890	100.0	2,771,921	100.0	3,257,801	-12.4	25,385,365	100.0	25,385,365	100.0	29,435,906	16.0	3,257,801	4.6
NON OPERATING REVENUES													
TOTAL REVENUES													
522,667	18.3	618,549	22.3	750,070	-30.3	4,746,879	18.7	4,746,879	18.7	6,071,704	27.9	750,070	7.5
2,852,890	100.0	2,771,921	100.0	3,257,801	-12.4	25,385,365	100.0	25,385,365	100.0	29,435,906	16.0	3,257,801	4.6

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		Actual	%				Actual	%		Actual	%			
INDIRECT COSTS														
General & Administrative Expen														
-1,117,994.15	-39.2	-951,012.79	-34.3	-1322432	-15.5	-10,848,807.87	-36.9	-9,443,132.66	-37.2	-11912874	-8.9	-11912874	-8.9	
-69,772.06	-2.4	-61,372.35	-2.2	-71688	-2.7	-681,387.81	-2.3	-599,861.28	-2.4	-695769	-2.1	-695769	-2.1	
-306,672.04	-10.7	-322,325.67	-11.6	-395338	-22.4	-2,901,644.88	-9.9	-3,118,122.42	-12.3	-3321803	-12.6	-3321803	-12.6	
-88,492.92	-3.1	-78,978.88	-2.8	-15700	0.0	-982,626.40	-3.3	-780,877.58	-3.1	-20000	4.813	-20000	4.813	
-38,860.50	-1.4	-10,115.82	-0.4	-13750	0.0	-88,162.88	-0.3	-79,514.50	-0.3	-137500	-35.9	-137500	-35.9	
-8,383.35	-0.3	-11,792.78	-0.4	-9955	0.0	-81,040.53	-0.3	-84,439.21	-0.3	-99550	-18.6	-99550	-18.6	
-215,254.43	-7.5	-43,526.38	-1.6	-7254	0.0	-87,052.76	-0.3	-348,211.04	-1.4	-72540	0.0	-72540	0.0	
-197,985.66	-6.9	-168,672.15	-6.1	-167490	0.0	-2,113,330.12	-7.2	-1,732,535.07	-6.8	-1674900	26.2	-1674900	26.2	
	0.0	-196,202.03	-7.1	-197986	0.0	-1,984,480.48	-6.7	-1,962,020.30	-7.7	-1979860	0.2	-1979860	0.2	
	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0		0.0		0.0	
-16,635.93	-0.6	-13,304.28	-0.5	-31108	-46.5	-266,932.25	-0.9	-236,929.49	-0.9	-311080	-14.2	-311080	-14.2	
80,481.51	2.8	-41,737.74	-1.5	-52950	0.0	-530,623.15	-1.8	-788,843.42	-3.1	-529500	0.2	-529500	0.2	
-240952.51	-8.4	-231,009.15	-8.3	-228187	0.0	-2,347,102.46	-8.0	-2,205,702.80	-8.7	-2281870		-2281870		
-485.26	0.0	0.0	0.0	-4999	0.0	-577,655.65	-2.0	-35,405.09	-0.1	-49990	1,055.5	-49990	1,055.5	
-140,722.30	-4.9	-41,337.96	-1.5	-88039	59.8	-1,276,315.64	-4.3	-1,046,821.65	-4.1	-880390	45.0	-880390	45.0	
-2,657.65	-0.1	-1,769.32	-0.1	-2984	-10.9	-18,013.47	-0.1	-19,392.37	-0.1	-49840	-63.9	-49840	-63.9	
-216	0.0	-192	0.0	-1000	-78.4	-8,650.35	0.0	-10,487.90	0.0	-10000		-10000		
-31,511.17	-1.1	-25,213.27	-0.9	-27833	0.0	-377,508.56	-1.3	-302,693.43	-1.2	-278330	35.6	-278330	35.6	
-20,337.62	-0.7	-82,766.15	-3.0	-150248	-86.5	-889,876.26	-3.0	-627,460.42	-2.5	-943500	-5.7	-943500	-5.7	
	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0		0.0		0.0	
-9,143.21	-0.3	-5,162.69	-0.2	-21293	-57.1	-108,530.04	-0.4	-140,153.35	-0.6	-212930	0.0	-212930	0.0	
-8,569.96	-0.3	-153,523.36	-5.5	-13059	-34.4	-116,598.74	-0.4	-1,454,518.05	-5.7	-130590	-49.0	-130590	-49.0	
	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0		0.0		0.0	
	0.0	0.0	0.0		0.0	-4,703.67	0.0	0.0	0.0		0.0		0.0	
	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0		0.0		0.0	
	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0		0.0		0.0	
	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0		0.0		0.0	
-2,434,165	-85.3	-2,440,015	-88.0	-2,823,293	-13.8	-26,291,044	-89.3	-25,017,122	-98.5	-25,592,816	2.7	-25,592,816	2.7	

