



**PORT AUTHORITY OF GUAM**  
**ATURIDAT I PUEYTON GUAHAN**  
**Jose D. Leon Guerrero Commercial Port**  
**GOVERNMENT OF GUAM**

1026 Cabras Highway, Suite 201  
Piti, Guam 96925



Telephone: (671) 477-5931/35

(671) 477-2683/85

Facsimile: (671) 477-2689/4445

Webpage: [www.portofguam.com](http://www.portofguam.com)

**FELIX P. CAMACHO**  
Governor of Guam

**MICHAEL W. CRUZ**  
Lieutenant Governor

January 29, 2010

**MEMORANDUM**

**TO:** Honorable Judith T. Won Pat, Ed.D  
Speaker, 30<sup>th</sup> Guam Legislature

**FROM:** General Manager

**SUBJECT: FY 2010 Revenues and Expenses Report- December**

---

Attach is the Revenues and Expenses Report, as of December 31, 2009, for the Port Authority of Guam.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931 ext. 303 or 302.

Sincerely,

  
GLENN A. LEON GUERRERO

cc: Senator Thomas Ada  
Public Auditor  
Corporate Services Manager  
Financial Affairs Controller



Port Authority of Guam  
 Budget vs Actual  
 Variance Analysis-Draft Report  
 3 Months Ending 12/31/09

Budget	%	Current Month Actual	Month %	Variance	%	Budget	%	Year-to-Date Actual	Year-to-Date %	Variance	%
377902	10.5	382210	13.2	4308	1.1	1135651	11.5	1086505	13.6	49146-	4.3-
		70115	2.4	70115	100.0			170755	2.1	170755	100.0
377902	10.5	452325	15.6	74423	19.7	1135651	11.5	1257260	15.8	121609	10.7
882974	24.5	242505	8.4	640469-	72.5-	2728169	27.7	762960	9.6	1965209-	72.0-
		697935	24.0	697935	100.0			2015265	25.3	2015265	100.0
882974	24.5	940440	32.4	57466	6.5	2728169	27.7	2778225	34.8	50056	1.8
82565	2.3	74391	2.6	8174-	9.9-	304914	3.1	171052	2.2	133862-	43.9-
		3300	.1	3300	100.0			178094	2.2	178094	100.0
82565	2.3	77690	2.7	4875-	5.9-	304914	3.1	5533	.1	5533	100.0
734		611		123-	16.8-	2710		2043		567-	24.6-
		60		60	100.0			283		283	100.0
734		670		64-	8.7-	2710		2326		384-	14.2-
9276	.3			9276-	100.0-	27828	.3			27828-	100.0-
9276	.3			9276-	100.0-	27828	.3			27828-	100.0-
11137	.3	19250	.7	11137-	100.0-	33411	.3	37485	.5	33411-	100.0-
				19250	100.0					37485	100.0
11137	.3	19250	.7	8113	72.9	33411	.3	37485	.5	4074	12.2
5578	.2	9300	.3	3722	66.7	16734	.2	16650	.2	84-	5-
				9300	100.0			300		300	100.0
5578	.2	9300	.3	3722	66.7	16734	.2	16950	.2	216	1.3
2032	.1	890		1142-	56.2-	6096	.1	1930		4166-	68.4-
		158		158	100.0			24310	.3	24310	100.0
								418		418	100.0

OPERATING REVENUES

CARGO THROUGHPUT REVENUE

CT- CHASSIS  
 CT- CHASSIS-IMPORT  
 CT-CHASSIS-EXPORT

CT- CHASSIS

CT-GROUND  
 CT-GROUND-IMPORT  
 CT-GROUND-EXPORT  
 CT-GROUND-TRANSHIP

CT-GROUND

CT-BREAKBULK  
 CT-BREAKBULK-IMPORT  
 CT-BREAKBULK-EXPORT  
 CT-BREAKBULK-TRANSHIP

CT-BREAKBULK

CT-UNITIZED  
 CT-UNITIZED-IMPORT  
 CT-UNITIZED-EXP  
 CT-UNITIZED-TRANSHIP

CT-UNITIZED

CT-TUNA

CT-TUNA

CT-RO/RO  
 CT-RO/RO IMPORT  
 CT-RO/RO EXPORT  
 CT-RO/RO TRANSHIP

CT-RO/RO

CT-STUFFING/DEVAN  
 CT-STUFFING/DEVAN-IMP  
 CT-STUFFING/DEVAN-EXP

CT-STUFFING/DEVAN

CT-HEAVYLIFT  
 CT-HEAVYLIFT IMPORT  
 CT-HEAVYLIFT EXPORT  
 CT-HEAVYLIFT TRANSHIP



Port Authority of Guam  
 Budget vs Actual  
 Variance Analysis-Draft Report  
 3 Months Ending 12/31/09

Budget	%	Current Month Actual	Month %	Variance	%	Budget	%	Year-to-Date Actual	Year-to-Date %	Variance	%
2534	.1	1785	.1	749-	29.6-	7602	.1	5040	.1	2562-	33.7-
2534	.1	665	.1	665	100.0	7602	.1	1330	.1	1330-	100.0
104322	2.9	2450	.1	84-	3.3-	7602	.1	6370	.1	1232-	16.2-
104322	2.9	7720	.3	96602-	92.6-	260290	2.7	23747	.3	236543-	90.9-
		13967	.5	13967	100.0			31219	.4	31219	100.0
		392		392	100.0			1184		1184	100.0
		37331	1.3	37331	100.0			162231	2.0	162231	100.0
		14570	.5	14570	100.0			41744	.3	41744	100.0
		12617	.4	12617	100.0			27135	.3	27135	100.0
		23512	.8	23512	100.0			53856	.7	53856	100.0
		1752	.1	1752	100.0			5015	.1	5015	100.0
26250	.9	26250	.9	26250	100.0	77502	1.0	77502	1.0	77502	100.0
740		740		740	100.0	1613		1613		1613	100.0
104322	2.9	138851	4.8	34529	33.1	260290	2.7	425246	5.3	164956	63.4
13034	.4	2855	.1	13034-	100.0-	32521	.3	11020	.1	32521-	100.0-
		1685	.1	2855	100.0			4877	.1	11020	100.0
		3374	.1	1685	100.0			8231	.1	4877	100.0
				3374	100.0					8231	100.0
		2975	.1	2975	100.0			8932	.1	8932	100.0
		540		540	100.0			1050		1050	100.0
13034	.4	11429	.4	1605-	12.3-	32521	.3	788		788	100.0
								34898	.4	2377	7.3
5699	.2	3567	.1	2132-	37.4-	16774	.8	11430	.8	5344-	31.9-
27076	.8	13269	.5	13807-	51.0-	79695	.8	61277	.8	18418-	23.1-
32775	.9	16836	.6	15939-	48.6-	96469	1.0	72707	.9	23762-	24.6-
331956	9.2	322926	11.1	9030-	2.7-	1023179	10.4	969996	12.2	53183-	5.2-
		28732	1.0	28732	100.0			35559	.5	35559	100.0
								346		346	100.0
		1123		1123	100.0			2717		2717	100.0

Port Authority of Guam  
 Budget vs Actual  
 Variance Analysis-Draft Report  
 3 Months Ending 12/31/09

Budget	%	Current Month Actual	Month %	Variance	%	Budget	%	Year-to-Date Actual	%	Variance	%
331956	9.2	352781	12.1	20825	6.3	1023179	10.4	1008617	12.7	14562	1.4
52314	1.5	53422	1.8	1208	2.3	160938	1.6	158821	2.0	2117	1.3
12849	.4	12749	.4	100	.8	38987	.4	38632	.5	355	.3
64863	1.8	66171	2.3	1308	2.0	199925	2.0	197453	2.5	2472	1.2
792799	22.0	820514	28.2	27715	3.5	2384424	24.2	2454029	30.8	69605	2.9
2165073	60.0	2321269	79.9	156196	7.2	6640165	67.5	6941306	87.1	301141	4.5
WHARFAGE											
OTHER PORT FEES											
FUEL SURCHARGE											
MARITIME SECURITY FEE											
OTHER PORT FEES											
OTHER CARGO RELATED											
OPERATING REVENUES											
NON OPERATING REVENUES											
FACILITIES											
FACILITIES REVENUES											
178265	4.9	95705	3.3	82560	46.3	534795	5.4	314847	4.0	219948	41.1
107827	3.0	205460	7.1	97633	90.6	323481	3.3	450898	5.7	127417	39.4
114084	3.2	71349	2.5	42735	37.5	342252	3.5	280758	3.0	101494	29.7
9373	.3	9614	.3	241	2.6	28119	.3	28360	.4	241	.9
5391	.2	5610	.2	219	4.1	16173	.2	17140	.2	967	6.0
414940	11.5	387739	13.4	27201	6.6	1244820	12.7	1052003	13.2	192817	15.5
MARINA REVENUES											
4264	.1	4709	.2	445	10.4	12792	.1	13652	.2	860	6.7
15735	.4	16134	.6	399	2.5	47205	.5	47969	.6	764	1.6
19999	.6	20843	.7	844	4.2	59997	.6	61621	.8	1624	2.7
COASTAL ZONE REVENUES											
COASTAL ZONE MANAGEME											
COASTAL ZONE REVENU											
8714	.2	9186	.3	472	5.4	26142	.3	25094	.3	1048	4.0
8714	.2	9186	.3	472	5.4	26142	.3	25094	.3	1048	4.0
HARBOR OF REFUGE											
HARBOR OF REFUGE											
DEMURRAGE FEES											
76294	2.1	136398	4.7	60104	78.8	228882	2.3	546990	6.9	318108	139.0
76294	2.1	136398	4.7	60104	78.8	228882	2.3	546990	6.9	318108	139.0
519947	14.4	554166	19.1	34219	6.6	1559841	15.9	1685707	21.1	125866	8.1
OTHER FEES & SERVICES											
CLAIMS FEE											
CLAIMS FEE											

Budget	%	Current Month Actual	Month %	Variance	%	Budget	%	Year-to-Date Actual	Year-to-Date %	Variance	%
112				112-	100.0-						
112				112-	100.0-						
8276	.2	3352	.1	4925-	59.5-	9116	.1	3352		5765-	63.2-
8276	.2	3352	.1	4925-	59.5-	9116	.1	3352		5765-	63.2-
2089	.1	1280		809-	38.7-	6267	.1	4576	.1	1691-	27.0-
2089	.1	1280		809-	38.7-	6267	.1	4576	.1	1691-	27.0-
37785	1.1	7270	.3	30515-	80.8-	113355	1.2	23576	.3	89779-	79.2-
		17741	.6	17741	100.0			58576	.7	58576	100.0
37785	1.1	25012	.9	12773-	33.8-	113355	1.2	82152	1.0	31203-	27.5-
48262	1.3	29644	1.0	18618-	38.6-	129074	1.3	90082	1.1	38992-	30.2-
ADMINISTRATIVE FEES & S											
PAG DOCUMENTATION											
								200		200	100.0
								200		200	100.0
PAG DOCUMENTATION											
								50		50	100.0
								50		50	100.0
WEIGHT TAGS											
WEIGHT TAGS											
WEIGHT TAGS											
B/L ADMIN ISTRATIVE A											
B/L ADMIN ISTRATIVE											
B/L ADMIN ISTRATIV											









Budget	%	Current Month Actual	%	Variance	%	Budget	%	Year-to-Date Actual	%	Variance	%
3607529	100.0	2905325	100.0	702204-	19.5-	9838609	100.0	7973692	100.0	1864917-	19.0-
OTHER CARGO RELATED											
DIRECT LABOR COSTS											
NET REVENUES											
INDIRECT COSTS											
General & Administrati											
1232914-	34.2	1136266-	39.1	96648	7.8	3662683-	37.2	3298440-	41.4	364243	9.9
71688-	2.0	67853-	2.3	3835	5.4	212787-	2.2	19822-	1.6	1475	2.9
398352-	11.0	379204-	13.1	19148	4.8	1185293-	12.1	1082579-	13.3	102772	8.7
100-		91213-	3.1	11113-	112.8-	4100-		262412-		258313-	305.3-
13750-	.4	8287-	.3	5463	39.7	41250-		15387-		27962-	97.8-
9955-	.2	7158-	.3	2797	28.1	29865-	.4	25817-	.3	4098	10.2
167490-	4.6	7254-	7.9	7254	100.0	21762-	.2	87653-	1.1	65298	302.6-
197986-	5.5	60577-	7.0	60577-	36.2-	593958-	6.0	598584-	8.4	184123-	362.6-
		4624-	2.3-	4624-		593958-		598581-	7.5	4623-	.8-
31108-	.9	29500-	1.0	1608	5.2	93324-	1.0	124779-	1.6	31455-	33.7-
52950-	1.5	125000-	4.3	72050-	136.1-	158850-	1.6	14351-	1.8	14351-	3.4
228187-	6.3	221343-	7.6	6844	3.0	684521-	7.0	660746-	8.3	23822	3.5
4999-				4999	100.0	6844997-	7.2			23815	100.0
88039-	2.4	59360-	2.0	29680	33.7	244117-	2.7	281251-	3.5	17997	9.5-
2984	.1	4391-	.2	1407-	47.2-	8952-	.1	5290-	.1	17154-	21.4
1000-		1934-	.1	934	93.4-	3000-		2290		2812	23.5
27833-	.8	2637-	.8	5196	18.7	83499-	.9	72373-	1.0	7226	8.7
586608-	1.6	123016-	4.2	64408-	109.9-	175824-	1.8	104345-	1.3	70879	40.3
21293-	.6	2264-	.1	19029	89.4	53879-	.7	23181-	.3	40698	63.7
13059-	.4	2015-	.1	11044	84.6	39177-	.4	27455-	.3	11722	29.9
2629549-	72.9	2711118-	93.3	81569-	3.1-	7844348-	79.7	7708402-	96.7	135946	1.7
2629549-	72.9	2711118-	93.3	81569-	3.1-	7844348-	79.7	7708402-	96.7	135946	1.7
977980	27.1	194206	6.7	783774-	80.1-	1994261	20.3	265289	3.3	1728972-	86.7-
OPERATING INCOME (LO)											
OTHER INCOME (EXPENSE)											
555381	15.4	555381-	100.0-			1666143	16.9			1666143-	100.0-
Other Income & Expense											
Interest Income											
Interest Income											
Interest Income											
38435	1.1	17482	.6	20953-	54.5-	115305	1.2	50581	.6	64724-	56.1-

