

**PORT OF GUAM** 

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port
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MAY 0 6 2015

The Honorable Judith T. Won Pat Speaker IMina 'Trentai Tres Na Liheslaturan Guahan 155 Hesler Street Hagatna, Guam 96910

Dear Speaker Won Pat:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending March 31, 2015 for the Port Authority of Guam. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Sincerely,

General Manager

Attachments

Cc:

Senator Tom Ada

**Public Auditor** 

Deputy General Manager, Operations

Acting Financial Affairs Controller

Last Year to Date

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Current Month	9/	Last Year Actual	0/	Budget	% Chng		Year to Date	0/	Antiinl	9/	%	Budest	%
Actual	%	Actual	%	Budget 			Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES							
						CARGO THROUGHPUT REVENUES							
639,783	15.3%	459,267	12.7%	553,922	0.16	CT- CHASSIS	3,410,391	14.7%	2,507,430	11.8%	36.0%	3,323,532	0.03
879,628	21.0%	976,229	27.0%	876,596		CT-GROUND	5,243,967	22.6%	5,780,805	27.1%	-9.3%	5,259,576	(0.00)
107,793	2.6%	76,595	2.1%	70,276		CT-BREAKBULK	645,462	2.8%	377,508	1.8%	71.0%	421,656	0.53
246	0.0%	2,354	0.1%	863		CT-UNITIZED	2,815		•		-80.2%	5,178	(0.46)
240	0.0%	2,354	0.176	003	(0.72)	CT-TUNA	2,010	0.0%	14,242	0.1%		5,176	(0.40)
04 000		44 000	0.00/	40.405	0.75	CT-RO/RO	040.704	0.0%	100 100	0.0%	0.0%	000 070	0.00
84,820	2.0%	11,282	0.3%	48,495			348,701	1.5%	196,498	0.9%	77.5%	290,970	0.20
4,940	0.1%	5,281	0.1%	5,164	(/	CT-STUFFING/DEVAN	25,381	0.1%	30,755	0.1%	-17.5%	30,984	(0.18)
3,571	0.1%	2,978	0.1%	2,052		CT-HEAVYLIFT	25,767	0.1%	9,924	0.0%	159.6%	12,312	1.09
701	0.0%		0.0%	40		CT-LONGLENGTH	4,892	0.0%	158	0.0%	2995.0%	240	19.38
10,460	0.2%	8,611	0.2%	8,339	0.25	OUT-OF-GAUGE CARGO (OOG)	66,830	0.3%	45,211	0.2%	47.8%	50,034	0.34
1,731,943	41.3%	1,542,596	42.7%	1,565,747	0.11	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	9,774,206	42.1%	8,962,532	42.1%	9.1%	9,394,482	0.04
585	0.0%	2,723	0.1%	3,047	(0.81)	LIFT ON/LIFT OFF	13,682	0.1%	23,291	0.1%	-41.3%	18,282	(0.25)
7,371	0.2%	908	0.0%	4,965		PRESLUNG	21,138	0.1%	39,724	0.2%	-46.8%	29,790	(0.29)
.,	0.0%		0.0%	,,000	-	EXPORT SCRAP CONTAINER	21,100	0.0%	55,72.	0.0%	0.0%		-
210,376	5.0%	179,020	5.0%	148,721	0.41	TRANSSHIP CONTAINERS	1,049,078	4.5%	913,053	4.3%	14.9%	892,326	0.18
20,934	0.5%	8,063	0.2%	7,425	1.82		93,509	0.4%	46,225	0.2%	102.3%	44,550	1.10
542	0.0%	68	0.0%	90		SHIFTED CONTAINERS	1,626	0.0%	581	0.0%	180.0%	540	2.01
4,651	0.1%	3,033	0.1%	3,000	0.55		16.735	0.1%	16.802	0.1%	-0.4%	18.000	(0.07)
10,724	0.3%	7,628	0.2%	7,955	0.35		52,795	0.2%	47,303	0.2%	11.6%	47,730	0.11
230,494	5.5%	216.411	6.0%	183,118		DIRECT LABOR BILLED	1,445,619	6.2%	1,278,081	6.0%	13.1%	1.098.708	0.32
18,793	0.4%	17,714	0.5%	21,000		EQUIPMENT RENTAL	147,717	0.6%	102,694	0.5%	43.8%	126,000	0.17
34,578	0.8%	34,745	1.0%	30,867	• •	PORT FEES & DOCKAGE	182,301	0.8%	181,728	0.9%	0.3%	185,202	(0.02)
409,959	9.8%	336,015	9.3%	370,640		WHARFAGE	2,320,331	10.0%	2,071,691	9.7%	12.0%	2,223,840	0.04
51,536	1.2%	47,288	1.3%	45,909		FUEL SURCHARGE	290,076	1.2%	268,194	1.3%	8.2%	275,454	0.05
		•	0.4%	14,087		MARITIME SECURITY FEE	86,290		•		7.8%		0.03
15,372	0.4%	13,635				FACILITY MAINTENANCE FEE		0.4%	80,071	0.4%		84,522	
138,020	3.3%	111,425	3.1%	120,938			776,320	3.3%	673,514	3.2%	15.3%	725,628	0.07
498,751	11.9%	476,636	13.2%	475,979	0.05	CRANE SURCHARGE	2,797,375	12.0%	2,774,490	13.0%	0.8%	2,855,874	(0.02)
1,652,686	39.4%	1,455,313	40.3%	1,437,741	0.15		9,294,591	40.0%	8,517,441	40.0%	9.1%	8,626,446	0.08
3,384,629	80.7%	2,997,909	82.9%	3,003,488	0.13	OPERATING REVENUES	19,068,797	82.0%	17,479,973	82.0%	9.1%	18,020,928	0.06
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6 Months Ending 3/31/15

Last Year to Date

									Last Year to Dat	e				
Current Month		Last Year			%		Year to Date				%		%	
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng	
			1.000			NON OPERATING REVENUES				*****				
						FACILITIES								
92,495	2.2%	104,296	2.9%	95,177	(0.03)	FACILITIES USAGE MOBIL	623,230	2.7%	576,083	2.7%	8.2%	571,062	0.09	
316,869	7.6%	214,262	5.9%	209,653		FACILITIES USAGE TRISTAR	1,405,557	6.0%	1,498,985	7.0%	-6.2%	1,257,918	0.12	
	0.0%		0.0%	1,985	(1.00)	FACILITIES USAGE-CEMENT THRUPUT	1,100,001	0.0%	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.0%	0.0%	11,910	(1.00)	
90,934	2.2%	89,663	2.5%	103,710	(0.12)	FACILITIES USAGE SPACE RENTAL	578.527	2.5%	572,188	2.7%	1.1%	622,260	(0.07)	
92,105	2.2%	92,105	2.5%	92,105	(0.00)	FACILITIES LEASE INCOME	348,051	1.5%	394,419	1.9%	-11.8%	552,630	(0.37)	
5,632	0.1%	5,638	0.2%	5,638	(0.00)	FACILITIES COMMON AREA MAINTENANCE FEE	33,790	0.1%	33,828	0.2%	-0.1%	33,828	(0.00)	
3,236	0.1%	3,090	0.1%	3,207	0.01	FACILITIES SECURITY SURCHARGE RENTAL	21,922	0.1%	19,292	0.1%	13.6%	19,242	0.14	
100	0.0%		0.0%	656	(0.85)	WATER & LANDSIDE ACTIVITIES	425	0.0%	,	0.0%	0.0%	3,936	(0.89)	
17,420	0.4%	19,601	0.5%	12,246	0.42	MARINA REVENUES	94,056	0.4%	115,173	0.5%	-18.3%	73,476	0.28	
3,223	0.1%	4,657	0.1%	4,430	(0.27)	HARBOR OF REFUGE	23,455	0.1%	25,605	0.1%	-8.4%	26,580	(0.12)	
163,024	3.9%	56,977	1.6%	58,333	1.79	DEMURRAGE	887,369	3.8%	452,065	2.1%	96.3%	349,998	1.54	
785,037	18.7%	590,289	16.3%	587,140	0.34	FACILITIES OTHER FEES & SERVICES	4,016,381	17.3%	3,687,639	17.3%	8.9%	3,522,840	0.14	
	0.0%		0.0%			CLAIMS FEE		0.00/		0.0%	0.00/			
	0.0%		0.0%		-	BULK SCRAP		0.0%	10.070		0.0%			
	0.0%		0.0%		-	MATERIAL USED		0.0%	13,873	0.1%	-100.0%		•	
	0.0%		0.0%	2,618	(1.00)	) PASSENGER SERVICE	40.000	0.0%	45.044	0.0%	0.0%	45 700	(0.04)	
0.040	0.0%	1 164	0.0%	2,616 1,655	, · · · - /	BUNKER	10,382	0.0%	15,811	0.1%	-34.3%	15,708	(0.34)	
2,242 9,910	0.1%	1,164 10,882	0.0%	22,749		SPECIAL SERVICES	14,509	0.1%	10,395	0.0%	39.6%	9,930	0.46	
•				22,749	(0.56)	ELECTRICAL POWER	65,327	0.3%	56,572	0.3%	15.5%	136,494	(0.52)	
9,961	0.2%	18,913	0.5%				65,369	0.3%	81,275 	0.4%	-19.6% 	**********		
22,113	0.5%	30,959	0.9%	27,022	(0.18)	OTHER FEES & SERVICES	155,586	0.7%	177,927	0.8%	-12.6%	162,132	(0.04)	
320	0.0%	2,909	0.1%	643	(0.50)	ADMINISTRATIVE FEES & SERVICES	1,390	0.0%	12,683	0.1%	-89.0%	3,858	(0.64)	
						REIMBURSEMENTS								
	0.0%	(6,632)	-0.2%	4,705	(1.00)	FEDERAL REIMBURSEMENT		0.0%	(49,314)	-0.2%	-100.0%	28,230	(1.00)	
	0.0%	, , ,	0.0%		` - '	EARTHQUAKE INSURANCE		0.0%	(,,	0.0%	0.0%	,	- 1	
	0.0%		0.0%		-	TYPHOON INSURANCE		0.0%		0.0%	0.0%			
	0.0%		0.0%		-	OTHER REIMBURSEMENT		0.0%		0.0%	0.0%		-	
	0.0%		0.0%		-	REVENUE MINIMUM CHARGE		0.0%	2	0.0%	-100.0%			
0	0.0%	(6,632)	-0.2%	4,705	(1.00)	) REIMBURSEMENTS	0	0.0%	(49,312)	-0.2%	-100.0%	28,230	(1.00)	
807,470	19.3%	617,525	17.1%	619,510	0.30	NON OPERATING REVENUES	4,173,356	18.0%	3,828,937	18.0%	9.0%	3,717,060	0.12	
4,192,099	100.0%	3,615,435	100.0%	3,622,998	0.16	TOTAL REVENUES	23,242,153	100.0%	21,308,909	100.0%		21,737,988	0.07	

Last Year to Date

							Last Year to Date							
Current Month		Last Year			%		Year to Date				%		%	
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng	
***************************************							**********			-		*******	-	
						INDIRECT COSTS								
						General & Administrative Expen								
(1,400,527)	-33.4%	(1,276,902)	-35.3%	(1,515,285)	• •	Salaries & Wages	(8,121,001)	-34.9%	(7,785,122)	-36.5%	4.3%	(9,091,710)	(0.11)	
(113,291)	-2.7%	(101,604)	-2.8%	(111,838)	0.01		(665,278)	-2.9%	(633,974)	-3.0%	4.9%	(671,028)	(0.01)	
(408,802)	-9.8%	(381,179)	-10.5%	(441,173)		Retirement Benefits	(2,402,408)	-10.3%	(2,373,331)	-11.1%	1.2%	(2,647,038)	(0.09)	
(11,171)	-0.3%	(79,399)	-2.2%	(1,375)		Other Benefits	(632,727)	-2.7%	(629,841)	-3.0%	0.5%	(8,250)	75.69	
(189)	0.0%	37,500	1.0%	(9,583)	(0.98)	Other Personnel Costs	(6,738)	0.0%	(74,370)	-0.3%	-90.9%	(57,498)	(0.88)	
(4,349)	-0.1%	(2,463)	-0.1%	(9,096)	(0.52)	Communications	(27,854)	-0.1%	(34,196)	-0.2%	-18.5%	(54,576)	(0.49)	
	0.0%		0.0%		-	Leases/Rentals		0.0%		0.0%	0.0%			
(138,607)	-3.3%	(160,174)	-4.4%	(217,583)	(0.36)	Utilities	(685,677)	-3.0%	(1,028,880)	-4.8%	-33.4%	(1,305,498)	(0.47)	
(201,790)	-4.8%	(215,940)	-6.0%	(216,146)	(0.07)	General Insurance	(1,212,882)	-5.2%	(1,145,640)	-5.4%	5.9%	(1,296,876)	(0.06)	
(13,388)	-0.3%		0.0%	(36,771)	(0.64)	Repairs & Maintenance	(13,388)	-0.1%		0.0%	0.0%	(220,626)	(0.94)	
(41,289)	-1.0%	(27,255)	-0.8%	(59,879)	(0.31)	Repairs & Maintenance	(180,866)	-0.8%	(189,450)	-0.9%	-4.5%	(359,274)	(0.50)	
	0.0%	14,848	0.4%	(29,166)	(1.00)	Repairs & Maintenance-Subic Cr	(77,261)	-0.3%	(105,079)	-0.5%	-26.5%	(174,996)	(0.56)	
(98,800)	-2.4%	(17,193)	-0.5%	(33,528)	1.95	Repairs & Maintenance-Pola 14	(177,830)	-0.8%	(231,497)	-1.1%	-23.2%	(201,168)	(0.12)	
(72,099)	-1.7%	(19,588)	-0.5%	(33,528)	1.15	Repairs & Maintenance-Pola 16	(144,772)	-0.6%	(159,525)	-0.7%	-9.2%	(201,168)	(0.28)	
(75,546)	-1.8%	(17,193)	-0.5%	(33,528)	1.25	Repairs & Maintenance-Pola 17	(150,248)	-0.6%	(179, 177)	-0.8%	-16.1%	(201,168)	(0.25)	
970,849	23.2%	(396, 106)	-11.0%	(392,755)	(3.47)	Depreciation & Amortization	(825,717)	-3.6%	(2,702,485)	-12.7%	-69.4%	(2,356,530)	(0.65)	
(458)	0.0%	(500)	0.0%	(7,668)	(0.94	Damage, Shortage, Writedown &	(458)	0.0%	(9,784)	0.0%	0.0%	(46,008)	(0.99)	
(59,823)	-1.4%	(68,354)	-1.9%	(93,111)	(0.36	Supplies	(362, 127)	-1.6%	(312,087)	-1.5%	16.0%	(558,666)	(0.35)	
(3,134)	-0.1%	(3,174)	-0.1%	(25,009)	(0.87)	Miscellaneous	(15,244)	-0.1%	(16,854)	-0.1%	-9.6%	(150,054)	(0.90)	
, . ,	0.0%		0.0%		`-	Advertising	(:-,-:,	0.0%	(,,	0.0%	0.0%	(	-	
(117,424)	-2.8%	(44,330)	-1.2%	(63,557)	0.85	Agency& Management Fees	(505,767)	-2.2%	(324,737)	-1.5%	55.7%	(381,342)	0.33	
(137,973)	-3.3%	(85,236)	-2.4%	(192,979)	(0.29)	Professional Services	(1,011,459)	-4.4%	(666,377)	-3.1%	51.8%	(1,157,874)	(0.13)	
	0.0%	• • •	0.0%	(417)	(1.00	Contractual Services	(1)-11/1/	0.0%	(,,	0.0%	0.0%	(2,502)	(1.00)	
(32,792)	-0.8%	(4,597)	-0.1%	(22,904)	0.43		(81,011)	-0.3%	(32,332)	-0.2%	150.6%	(137,424)	(0.41)	
(16,573)	-0.4%	(11,061)	-0.3%	(11,459)	0.45		(40,815)	-0.2%	(46,197)	-0.2%	-11.7%	(68,754)	(0.41)	
(,,	0.0%	(,,	0.0%	( , ,	-	Earthquake Expense	(10,010)	0.0%	(40,107)	0.0%	0.0%	(00,704)	(0.41)	
(70,771)	-1.7%	(10)	0.0%		_	Typhoon Expense	(113,489)	-0.5%	(56,728)	-0.3%	100.1%			
( , ,	0.0%	()	0.0%		_	Earthquake Expense	(110,100)	0.0%	(55,725)	0.0%	0.0%			
							**********	0.070		0.076	0.076			
(2,047,946)	-48.9%	(2,859,911)	-79.1%	(3,558,338)	(0.42)	General & Administrative Expen	(17,455,018)	-75.1%	(18,737,665)	-87.9%	-6.8%	(21,350,028)	(0.18)	

<b>Current Month</b>		<b>Last Year</b>			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
2,144,152	51.1%	755,524	20.9%	64,660	32.16	OPERATING INCOME (LOSS)	5,787,135	24.9%	2,571,245	12.1%	125.1%	387,960	13.92
2,144,132	31.176	755,524	20.376	04,000	32.10	OTHER INCOME (EXPENSE)	3,707,103	24.576	2,071,240	12.170	120.170	007,000	10.02
	0.0%		0.0%		_	Other Income & Expense		0.0%		0.0	0.0		1 ( %
	0.0%		0.0%		_	Other Income		0.0%		0.0%	0.0%		-
	0.0%		0.0%		-	Interest Income		0.0%		0.0%	0.0%		
	0.0%		0.0%		-	Interest Income		0.0%		0.0%	0.0%		-
714,907	17.1%	8,058	0.2%	21,725	31.91	Interest Income	764,021	3.3%	342,385	1.6%	123.1%	130,350	4.86
(69,348)	-1.7%	(68,359)	-1.9%	(106,060)	(0.35)	Interest Expense-USDA	(404,217)	-1.7%	(436,993)	-2.1%	-7.5%	(636,360)	(0.36)
0	0.0%	(832)	0.0%	(1,917)	(1.00	Other Expense	40,290	0.2%	(22,181)	-0.1%	-281.6%	(11,502)	(4.50)
(233,981)	-5.6%	(224,935)	-6.2%	(205,263)	0.14	·	(1,403,636)	-6.0%	(1,118,024)	-5.2%	25.5%	(1,231,578)	0.14
1,132,307	27.0%	279,462	7.7%	(,,	-	Federal Reimbursement	2,409,272	10.4%	2,199,086	10.3%	9.6%	•	-
(210)	0.0%	(3,349)	-0.1%	(5,482)	(0.96)	) Federal Expenses	(37,854)	-0.2%	(18,333)	-0.1%	106.5%	(32,892)	0.15
(24,298)	-0.6%	(1,003)	0.0%	(16,667)	0.46	· •	(26,451)	-0.1%	(161,129)	-0.8%	-83.6%	(100,002)	(0.74)
						*****		*****	***********				
1,519,376	36.2%	(10,958)	-0.3%	(313,664)	(5.84)	Other Income & Expense	1,341,425	5.8%	784,811	3.7%	70.9%	(1,881,984)	(1.71)
1,519,376	36.2%	(10,958)	-0.3%	(313,664)	(5.84	OTHER INCOME (EXPENSE)	1,341,425	5.8%	784,811	3.7%	70.9%	(1,881,984)	(1.71)
3,663,528	87.4%	744,566	20.6%	(249,004)	(15.71)		7,128,560	30.7%	3,356,056	15.7%	112.4%	(1,494,024)	(5.77)